BUS835

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There are three ways in which information system can be enriched, except

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Tariffs and duties are imposed on some goods for the following reasons except.

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For a government to correct adverse effect balance of payment deficit, the following actions should be taken

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currency devaluation

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A joint venture could be in any of the following ways.

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The economic philosophy based on the belief a nation's wealth depends on accumulated treasure usually gold,

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Globalisation forces have five major kinds of elements, they include following except

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The theory of Comparative cost advantage is given by

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Product life cycle theory

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All societal forces that affect values, actions and beliefs of different groups of people are altogether called

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BUS801

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BFN805

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What is the percentage of earnings usually earmarked for owners of business called?

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Dividend

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What financial analysis can be used to compare firms in the same industry?

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Ratio analysis

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How is goodwill treated in a firm's balance sheet?

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What is cash flow to shareholders?

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Dividend paid less net new equity raised

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The components of cash flow exclude

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Current assets include the following, except

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Which is not a liability to the firm?

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A typical income statement starts with revenues and ends with what after adjustments?

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Which is not an advantage for separating onwership from management of corporations?

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Unlimited supply chain

Question

What is the name of the document authorizing a corporation to carry on in business?

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Certificate of incorporation

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Which group is the residual owners of the corporation?

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Name two types of partnership

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What type of relationship exist betweenManagers of a firm and the shareholders?

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Which statement is not true of sole proprietorship?

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It has perpetual life

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Which form of business is the most basic?

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Why is it said that a corporation is a legal person?

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Question

The small retail store is run by a _____.

Answer

Sole proprietor

Question

_____ Skills are very important for the entrepreneur to posses.

Answer

Motivational

Question

Communication is the process of exchanging _____ between one person and another.

Answer

Information

Question

_____ is a non-human factor of production.

Answer

Land

Question

Possession of good human relation skills is another critical success factor of _____.

Answer

Entrepreneurship

Question

Another critical success factor is high _____.

Answer

Mental ability

Question

The core competence of_____is optical imaging.

Answer

Casio

Question

The core competence of Sony Corporation is _____.

Answer

Miniaturization

Question

The core competence of Federal Express is _____ management.

Answer

Logistics

Question

An _____ must have competent pilots in its employment.

Answer

Airliner

Question

What professional must be able to know how to design good houses at least.

Answer

Architect

Question

What is a type of corn which when heated explodes into bigger fluffy masses.

Answer

Popcorn

Question

A _____ of a business is entitled to trade in their name.

Answer

proprietor

Question

A partnership business is called a _____.

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Firm

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Another major disadvantage of a proprietorship is_____.

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the two styles of leadership are_____and job leaderships

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_____ Skills are very important for the entrepreneur to posses.

Answer

Motivational

Question

Communication is the process of exchanging _____ between one person and another.

Answer

Information

Question

_____ is a non-human factor of production.

Answer

Land

Question

Possession of good human relation skills is another critical success factor of _____.

Answer

Entrepreneurship

Question

Another critical success factor is high _____.

Answer

Mental ability

Question

The core competence of_____is optical imaging.

Answer

Casio

Question

The core competence of Sony Corporation is _____.

Answer

Miniaturization

Question

The core competence of Federal Express is _____ management.

Answer

Logistics

Question

An _____ must have competent pilots in its employment.

Answer

Airliner

Question

What professional must be able to know how to design good houses at least.

Answer

Architect

Question

What is a type of corn which when heated explodes into bigger fluffy masses.

Answer

Popcorn

Question

A _____ of a business is entitled to trade in their name.

Answer

proprietor

Question

A partnership business is called a _____.

Answer

Firm

Question

Another major disadvantage of a proprietorship is_____.

Answer

Lack of finance

Question

Secrecy is another major _____ of the proprietorship

Answer

Advantage

Question

A_____ is a business that is owned and managed by only one person.

Answer

proprietorship

Question

the two styles of leadership are_____and job leaderships

Answer

employees

Question

There are _____ controlling functions of enterprenuership

Answer

2

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_____ has been defined as “all those inner – striving conditions described as wishes, desires and drives etc.

Answer

Motivation

Question

The small retail store is run by a _____.

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BUS811

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Question

Diversity management is a strategy that is intended to foster and maintain a positive and conducive workplace environment.

Answer

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Question

Cox, 1991 posits that there are ------ organizational types that focus on the development of cultural diversity

---

Answer

three

Question

Culture plays an important role in

Answer

Diversity

Question

multicultural organization, not only has different cultural groups but it values this diversity.

Answer

True

Question

In a pluralistic organization, there are more heterogeneous membership. Members come from diverse cultural backgrounds

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Answer

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The irrational fear of homosexuals and homosexuality is known as

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Culture Group IS an affiliation of people who collectively share certain norms, values, or traditions that are different from those of other groups

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Ageist Behavior is the behavior that discriminate on the basis of chronological age

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Answer

ageist behaviour

Question

Discrimination against the physically or mentally disabled is known as

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Question

The external dimension represents characteristics that deal with the choices of an individual

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BUS809

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Mc Clelland

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Interviews

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One of the management's vital tool for achieving organisational calibre of employees are available on a continuos basis

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Training

Question

A long term educational process which utilises a systematic and organised procedure by which pesonnel acquire conceptual and theoretical knowledge is called_____

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The purpose of _____is to analyse what a person has done and doing in his job in order to help him do better by developing his strengths by overcoming his weakness

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Answer

Performance Reviews

Question

_____is a process which is desingned to improve organisational team and individual performance and which is owned and driven by line managers

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Answer

Performance Management

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Hygiene

Question

Under the_____method objectives and standards should be set preferably jointly by you and subordinate whom you are required to assess

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MBO

Question

A systematic process through which an individual employees behaviour is evaluated and measured is called_____

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Performance Appraisal

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The capacity of an individual to convey ideas and feelings to another individual and where necessary to evoke discriminating response is called _____

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The total process by which you derive first a job description leading to second a person specification

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The _____-perspective views organisations as made up of powerful and competing sub groups with their over legitimate loyalties, objectives and leaders

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Human Resource Management

BUS898

Question

A study of business ___ offers considerable scope for personal development.

Answer

policy

Question

Business ____ deals with the constraints and complexities of real-life businesses.

Answer

policy

Question

Business ___ refers to the aggregated strategies of a single business firm.

Answer

strategy

Question

The concept of ___ is central to understanding the process of strategic management.

Answer

strategy

Question

Policy decisions rest fundamentally on human judgement and ____

Answer

intuition

Question

Hofer et. al., (1984) have viewed the evolution of business ___ in terms of four paradigm

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policy

Question

Tracing the history of business ___, Kazmi (2006) stated that its can be traced back to 1911.

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Question

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planning

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The ___ of an organisation are related to the input-conversion-output cycle.

Answer

objectives

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Question

___ forecasts are basic for every company sales depending on how much money is available for purchase.

Answer

Economic

Question

The real father of modern management theory is the French industrialist___

Answer

Henri Fayol

Question

It is the task of ____ to transform the inputs, in an effective and efficient manner, into outputs.

Answer

managers

Question

_____ involves selecting the missions and objectives as well as the actions to achieve them.

Answer

Planning

Question

____ market data and programme evaluation results provide critical data to support strategy development.

Answer

External

Question

___ is a must for every business enterprise operating in a dynamic environment where today‟s world is a global village.

Answer

Planning

Question

The purpose of an organisation ___ is to help create an environment for human performance.

Answer

structure

Question

Taylor‟s famous work Principles of Scientific Management was published in ___

Answer

1911

Question

The job of middle management is to manage _____

Answer

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Science helps in explaining _____

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BUS818

Question

Rewards can be provided by the working environment if it improves the _____ of working life

Answer

quality

Question

_____ can reward people by recognizing their needs outside work environment,

Answer

Work/life balance

Question

The aim of Job design

Answer

All of the Above

Question

Recognition is one of the most powerful methods of _____ people

Answer

Rewarding

Question

The component of work environmemnt

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_____processes are a powerful means of providing relational rewards.

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Answer

Walker (2000)

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Tangible rewards arising from transactions between the employer and employees concerning pay and benefits

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Answer

Transactional rewards

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Reward Policies could group into Excerpts

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Question

_____ are sets of specific guidelines for decision making and course of action

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Reward policies

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_____ to the ways in which managerial decisions are made and reward policies are put into practice

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Reward management is an integral part of an HRM approach to managing _____

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People

Question

Aim of Reward Management

Answer

Motivate people and obtain their engagement and commitment

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Reward structure usually consists of _____

Answer

All of the Above

Question

Reward management aims to create and efficiently operate a reward _____ for an organisation

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structure

Question

_____ consists of analysing and controlling employee remuneration, compensation and all of the other benefits for the employees

Answer

Reward Management

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Social Exchange Theory shows that _____ behave in positive ways when the organizations invest on them.

Answer

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Question

Steers and Porter _____, work motivation is a factor that sustain and manage employee behavior

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Sigmud Freud was the first to study behaviour and his work is called _____

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BUS810

Question

Decision-making in an organization is the responsibility of_____

Answer

Top management

Question

Comparative management deals with differences and similarities in_____

Answer

Management practices

Question

Management and administration are sometimes used_____

Answer

Interchangeably

Question

Administration is said to be static, emphasizing the maintenance of the_____

Answer

Status quo

Question

Administration is basically concerned with the efficient execution of_____

Answer

Programmes

Question

Good administration ensures proper planning, direction and_____

Answer

Evaluation

Question

For an organization to achieve its goals and objectives, there should be_____

Answer

Unity of efforts

Question

Each organization defines and determines its own_____

Answer

Functions

Question

Organization can stand for an establishment or an_____

Answer

Organized body

Question

Without proper organization of work in an enterprise there will be_____

Answer

Chaos

Question

Organizational goals should be achieved in an effective and_____

Answer

Effective way

Question

Management is a continuous process aimed at achieving set goals and_____

Answer

Objectives

Question

Functions of Management include planning, organizing, leading and_____

Answer

Controlling

Question

Management is the process of achieving organizational_____

Answer

Goals

Question

There are similarities and differences between Administration and_____

Answer

Management

Question

Comparison of management practices in various cultures is the focus of ____

Answer

Comparative Management

Question

The insight of comparative management are not widely applied in_____

Answer

Textbooks

Question

The field of comparative management is currently_____

Answer

Under-valued

Question

Different cultures demand different management_____

Answer

Principles

Question

Theory of comparative management and administration emphasized_____

Answer

Particularistic Theory

Question

Decision-making in an organization is the responsibility of_____

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Top management

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Comparative management deals with differences and similarities in_____

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Management practices

Question

Management and administration are sometimes used_____

Answer

Interchangeably

Question

Administration is said to be static, emphasizing the maintenance of the_____

Answer

Status quo

Question

Administration is basically concerned with the efficient execution of_____

Answer

Programmes

Question

Good administration ensures proper planning, direction and_____

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Evaluation

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For an organization to achieve its goals and objectives, there should be_____

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Unity of efforts

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Each organization defines and determines its own_____

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Organization can stand for an establishment or an_____

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BUS804

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___ has identified three dimensions of organisation structure,

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Robins

Question

___ diversification is centered on adding new unrelated product.

Answer

Conglomerate

Question

___ integration refers to a strategy of seeking ownership or increase control over firm's.

Answer

Horizontal

Question

The __ Statement is a crucial element in the strategic planning of every business.

Answer

Mission

Question

__ is an effective construct that every organization must desired to achieve.

Answer

Teamwork

Question

___ can be thought of as a condition and a process.

Answer

Change

Question

An organization‘s ___ influences the communication patterns within the organization.

Answer

structure

Question

An organization's effectiveness is also dependent on its communicative competence and __.

Answer

ethics

Question

___ is refer as the differences among the jobs and units.

Answer

Complexity

Question

___ are controlled through a reporting system.

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____ is the process of bridging the gap between where we are and where we want to go.

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____ is all about winning.

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Strategy

Question

___ means of producing products and services that fulfill the need of small groups of consumer.

Answer

Focus

Question

___ Generic is formulated at the business unit or product level.

Answer

Porter

Question

____ is a sometime called term around or re-organisation strategy.

Answer

Retrenchment

Question

____diversification is known to deal with adding new but related products or services.

Answer

Concentric

Question

___ integration is strategy of seeking ownership or increase control of a firm supplier.

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Question

____ are the approaches by which long term objective are to be achieved.

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ECO802

Question

The major goals of monetary policies are___

Answer

4

Question

Shifts in the LM curve occurs as a result of changes in the underlying ___or ___

Answer

Money supply or money demand

Question

The General equilibrium requires simultaneous equilibrium in both commodity market and___

Answer

Money market

Question

The inclusion of Government expenditure G and net trade balance (X-M) into the simple simple income determination model is called the expanded ___

Answer

General equilibrium model

Question

Given a consumption function C = 20+ 0.8Y and investment expenditure I + 60 for a given period determine equilibrium income___

Answer

400

Question

When analysis income demand, consumer goods and services are grouped into___broad categories

Answer

4

Question

Price of the product, price of the related goods (subsided) and ____are the major determinant of the market demand for a good

Answer

Income of the consumers

Question

Linear demand function, non -linear demand function and _____or____are the three most common function of demand function

Answer

Multi-variant or dynamic demand function

Question

How many major types of demand are encounter in business decision

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Answer

5

Question

The negative slope of the indifference curves is known as____of goods X for good y MRSx, y

---

Answer

Marginal rate of substitution

Question

The isoquant that assumes continuous substitutability of capital and labour is called

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Answer

Smooth convex isoquant

Question

Economic Costs equal to

Answer

Accounting Costs + Opportunity Costs

Question

If we have a constant returns to scale. The production function is sometimes called?

Answer

linear homogeneous

Question

If the economy is operating at potential GDP, an increase in the money supply will lead to

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Answer

demand-side inflation.

Question

What is the equilibrium level of GDP in an economy in which investment is always 200 and the consumption function is described by the following algebraic equation: C = 120 + 0.6Y

Answer

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Question

A normal good can be defined as one which consumers purchase more of as

Answer

: incomes increase

Question

An independent variable is the presumed

Answer

Cause

Question

If the money supply is N2 trillion and velocity is 5, then nominal GDP is

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Question

In cardinal utility theory, the consumer is in equilibrium when MU of X is equated to

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Its market price of X

Question

The slope of indifference curve indicates

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BUS800

Question

Decision makers are generally interested in the _____monetary value decisions.

Answer

optimal

Question

The _____ decision refers to the selection of available action based on either the expected opportunity loss or the expected profit of the action.

Answer

expected monetary value

Question

The payoff table is usually displayed in_____ form.

Answer

grid

Question

Decision making under uncertainty is always _____.

Answer

complicated

Question

Decision maker is operating under _____.

Answer

certainty

Question

A good decision must be _____with the information and preferences of the decision maker.

Answer

consistent

Question

The primary aim of decision analysis is to increase the _____ of good outcomes by making good and effective decision.

Answer

likelihood

Question

_____analysis is the modern approach to decision making both in economics and in business.

Answer

Decision

Question

Simplify 1 - 0.2 - 0.3 = _____

Answer

0.5

Question

_____ theorem is a formula which can be thought of as “reversing” conditional probability.

Answer

Bayes

Question

Assuming two events, A and B, the probability of event A, given that event B has occurred is referred to as the _____ probability of event A.

Answer

conditional

Question

The results of adding the joint probabilities in _____and columns are known as marginal probabilities.

Answer

rows

Question

The _____ Probability of an event is its simple probability of occurrence, given the sample space.

Answer

Marginal

Question

A joint probability table is a _____ table.

Answer

contingency

Question

Joint probabilities can be _____ analysed with the aid of joint probability tables.

Answer

conveniently

Question

A _____ probability implies the probability of joint events.

Answer

joint

Question

Assume there is a drug store with 10 antibiotic capsules of which 6 capsules are effective and 4 are defective. What is the probability of purchasing the effective capsules from the drug store?

Answer

0.252

Question

There are _____ basic laws of probability.

Answer

four

Question

_____probability is often referred to as relative frequency.

Answer

Empirical

Question

There are basically _____ separate ways of calculating probability.

Answer

two

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Ansoff (1968) had identified the following strategic directions which an organization can focus.

Answer

Seven

Question

The element in strategic choice process which has the aim of generating adequate flow of strategic options for subsequent evaluation is known as

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Answer

Strategy formulation

Question

Which of these is correct?

Answer

After the SWOT appraisal we are to avoid mini-mini

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One of these is not a limitation of SWOT analysis

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A strategy in which the organization is playing from a position of strength to that of opportunity is known as

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Who described the potential major changes facing business organizations as a "complex web of near chaos"?

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The internal environment of an organization of an organization is made up of

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Which of these is a factor in strategic analysis

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A company's profile is

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Exactly

Question

Strategic management techniques can be viewed in

Answer

Two ways

Question

There is only one universally accepted definition of strategy and there is only one best way to create strategy.

Answer

FALSE'

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FMS825

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Answer

Null Hypothesis

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_____is a diagram obtained by connecting the mid points of the bars or blocks to form the histogram of the given set of grouped data

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Answer

Frequency Polygon

Question

In research _____ is used to determine whether a research measueres what is intended to measure

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Answer

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Conclusions drawn from analyzing survey data are only acceptable to the degree to which they are determined

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The _____ of a measuring instrument is the degree of consistency with which it measures whatever it is measuring

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_____are often classified into those that are generated for internal audience and those generated for external audience

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Research Proposal

Question

In research _____occurs when the respondents or subjects are told only part of the truth .

Answer

Deception

Question

The _____procedures define the population from which one will draw the subjects and the procedures to be used to selet these subjects

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Answer

sampling

Question

The critical incident method is used during an indept interview to generate _____data

---

Answer

Qualitative

Question

_____are restrictions imposed on the researcher by the nature of the research itself

---

Answer

Limitations

Question

_____comprises of a series of actions or steps necessary to effectively carry out research

---

Answer

Research Process

Question

A_____ is a concept that can take on different values

Answer

Variable

Question

For a hypothesis to be _____it must be testable

Answer

Researchable

Question

_____ is the hypothesized cause of a dependent variable

Answer

Independent Variable

Question

_____is an informed intellegent guess about the solution to a problem

Answer

Hypothesis

Question

_____ are the building blocks of a theory

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Research Proposal

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A blue print specifying how data relating to research will be collected and analyzed is called _____

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Research Design

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The design in which every subject in a given population has the same chance of being selected as any other subject is called _____

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---

Answer

Qualitative

Question

_____are restrictions imposed on the researcher by the nature of the research itself

---

Answer

Limitations

Question

_____comprises of a series of actions or steps necessary to effectively carry out research

Answer

Research Process

Question

A_____ is a concept that can take on different values

Answer

Variable

Question

For a hypothesis to be _____it must be testable

Answer

Researchable

Question

_____ is the hypothesized cause of a dependent variable

Answer

Independent Variable

Question

_____is an informed intellegent guess about the solution to a problem

Answer

Hypothesis

Question

_____ are the building blocks of a theory

Answer

Concepts

Question

_____ are often classified into those that are generated for internal audience and those generated for external audience

Answer

Research Proposal

Question

A blue print specifying how data relating to research will be collected and analyzed is called _____

Answer

Research Design

Question

The design in which every subject in a given population has the same chance of being selected as any other subject is called _____

Answer

Simple random sampling

Question

_____is the hypothesis which states that no difference or no relationships exist between two or more variables

Answer

Null Hypothesis

Question

_____is a diagram obtained by connecting the mid points of the bars or blocks to form the histogram of the given set of grouped data

Answer

Frequency Polygon

Question

In research _____ is used to determine whether a research measueres what is intended to measure

Answer

Validity

Question

A subjective evaluation by experts as to what to measuere is referred to as _____

Answer

Face Validity

Question

Conclusions drawn from analyzing survey data are only acceptable to the degree to which they are determined

Answer

Valid

Question

The _____ of a measuring instrument is the degree of consistency with which it measures whatever it is measuring

Answer

Reliability

Question

_____are often classified into those that are generated for internal audience and those generated for external audience

---

Answer

Research Proposal

Question

In research _____occurs when the respondents or subjects are told only part of the truth .

Answer

Deception

Question

The _____procedures define the population from which one will draw the subjects and the procedures to be used to selet these subjects

---

Answer

sampling

Question

The critical incident method is used during an indept interview to generate _____data

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Answer

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BUS815

Question

Most products have limited profitable life

Answer

True

Question

Security of manual system is implemented by using

Answer

Security lock

Question

An organized way of storing information is through

Answer

Filling system

Question

The recipients of Information System are

Answer

People

Question

Manual Information System do not use computerize device

Answer

True

Question

Decision support system has more analytical power than other system

Answer

True

Question

Any system that supports a decision is a decision support system

Answer

True

Question

MIS help managers monitor organizations current performance

Answer

True

Question

Transaction processing systems serve the operational level of the organization

Answer

True

Question

All system provide all needed information in an organization

Answer

False

Question

Most products have limited profitable life

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Question

Diffusion is credited to

Answer

Rogers

Question

There are distinct five eras in Management Information Systmen

Answer

True

Question

Management Information System is a necessity to all organizations

Answer

True

Question

Day to day business transaction deals with

Answer

Data

Question

MIS include people, business process etc

Answer

Correct

Question

Management Information System records all transactions

Answer

True

Question

Decision makers need information for effect decision

Answer

True

Question

The acronym for Management Information System is

Answer

MIS

Question

Management information system is tied to only one definition

Answer

False

Question

Most products have limited profitable life

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BUS831

Question

The last stage of development for permanent work groups is referred to as _____

Answer

Performing stage

Question

Group cohesiveness can be improved through all of these except?

Answer

Emphasizing diversities

Question

What stage of group formation is marked by intra-group conflict?

Answer

Storming

Question

The four referent comparisons employees can make are all of these except _____

Answer

Other-above

Question

The need for acceptance, friendship, love, affection and relationship refers to _____

Answer

social needs

Question

Some potential responses of dissatisfied workers includes all of these except?

Answer

revolt

Question

Which of these makes people to overestimate their ability to predict outcomes?

Answer

Hindsight Bias

Question

The tendency to focus on initial information and fail to adequately consider subsequent information received is referred to as ……

Answer

Anchoring bias

Question

The rational decision-making model has six steps which involves all of these except _____

Answer

Accumulating and refining the experience

Question

The tendency to draw a general impression about a person based on a single characteristic is referred to as _____

Answer

Halo Effect

Question

Which of these is strongly related to job and life satisfaction, and low stress levels?

Answer

Emotional Stability

Question

The extent to which a person is pragmatic, emotionally distant and believes that the end justifies the means refers to?

Answer

Machiavellianism

Question

The degree to which an individual is able to withstand stress is referred to as ……..

Answer

Emotional Stability

Question

Five basic factors that account for the major differences in human personality includes……

Answer

conscientiousness

Question

Organizational behaviour is an applied behavioural science closely related to the following except……..

Answer

actuarial disciplines

Question

Organizational behaviour studies all of these three factors that determine behaviour except…..

Answer

culture

Question

Groupthink refers to_____

Answer

the pressure for conformity by members of a group

Question

The symbols used in flow chart includes_____

Answer

delay

Question

Classical organization theory is said to be _____

Answer

production centred

Question

The features of organization includes all of these except.....

Answer

It is composed of cliques

Question

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BUS847

Question

The wealth of nations is not evenly distributed

Answer

true'

Question

Modernization and structural changes in agriculture have played an important role in the process of planned development

Answer

planned development

Question

One of the basic objectives of planning in India has been rapid economic growth

Answer

true'

Question

Planning as an instrument of economic development in India goes back to the year----------

Answer

1934

Question

The proposals of the New International Economic Order stress the establishment of mechanism for the transfer of ---------- to LDCs

Answer

technoogy

Question

The New International Economic Order lays emphasis on a greater role of LDCs in international

Answer

true'

Question

The demand for a New International Economic Order (NIEO) especially by developing nations goes back to the first session of the UNCTAD in----

Answer

1964

Question

The Theory of Factor Proportions is also known as

Answer

Hecksher – Onlin theory

Question

rent theory has it origin with the classical economist

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true'

Question

The--------- theory was first stated by Adam Smith

Answer

Rent

Question

_____ to refer to a rise in the price level

Answer

inflation

Question

There are _____ lessons which can be learned from the Asian financial crisis

---

Answer

ten

Question

According to Obstfeld and _____ there were two major waves of financial globalization in the twentieth century

---

Answer

Taylor

Question

The financial/economic crisis in Mexico, widely known as the peso crises or the Tequila crises, was caused by the sudden devaluation of the Mexico peso in December, _____

Answer

1994

Question

Foreign exchange reserves fall gradually until the _____ is vulnerable to a sudden run, which exhausts the remaining reserves, and pushes the economy to a floating rate.

Answer

central bank

Question

Electronic commerce is an important mean to small and big companies all over the world, to trade _____.

Answer

internationally

Question

Direct selling also give the company greater control over the _____ function and the opportunity to earn more profits.

Answer

marketing

Question

_____selling involves sales representatives, distributors, or retailers who are located outside the exporter's home country.

Answer

direct

Question

improvement of communication technologies in recent years enable the customer to interact with more suppliers while receiving more information and cheaper communications cost at the same time like _____ years ago.

Answer

20

Question

Export _____ is to ship commodities to other places or countries for sale or exchange.

Answer

strategy

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BUS839

Question

The _____theorist focuses on people to determine the bestway to manage in all organisations

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Answer

Behaviourist

Question

A management approach that emphasizes a structured organisation in which positions and authority are defined according to formal rules is called_____

Answer

Bureaucracy

Question

_____school focuses on principles that can be used by managers to coordinate the internal activities of organisation

Answer

Administrative School

Question

_____ensures that organisational effectiveness is increased by consolidating decision making in coordinating head

Answer

Centralisation

Question

_____is best known for his administrative management approach which stresses the functional aspects of the organisation structure

Answer

Fayol

Question

A _____is a formal organisation Team usually relatively long lived, created to carry out specific organisational tasks

Answer

Committee

Question

In the early management writing _____referred to types of activities types of authority and types of departments

Answer

Line and Staff

Question

_____applied principles and techniques of scientific management to the fields of government and education

Answer

Cook

Question

_____developed time and motion studies to develop more effective work procedures

Answer

Gilbreth

Question

_____is often referred to as the father of scientific management theory

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Answer

Frederick Taylor

Question

A_____can be defined as someone who actively participates in the management process and directs the efforts aimed at helping organisations achieve their goals

---

Answer

Manager

Question

_____leadership style seeks to obtain the cooperation of workers in achiveving organisational goals by allowing them to participate in decision making

---

Answer

Democratic

Question

The process of regulating organisational activites so that actual performances comform to expected organisational standards and goals is called_____

Answer

Controlling

Question

_____is a set of interpersonal behaviours designed to influence employees to cooperate in the achievement of organisational objectives

Answer

Leadership

Question

The process of motivaing surboardinates, directing others, selecting the most effective channels and resolving conflicts is called _____

Answer

Leading

Question

A_____refers to a general guide that specifies the broad parameters within which organisation members are expected to operate in pursuit of organisational goals

Answer

Policy

Question

The process of coordinating work activities so that they are completed efficiently and effectively is known as_____ ___

Answer

Management

Question

_____is the management process by which the work is divided up among units and employees and then these units and jobs are linked together to form unified system

---

Answer

Organizing

Question

The management function involving the setting of goals and deciding how best to achieve the goals is called _____

Answer

Planning

Question

_____ are skills associated with a managers ability to work well with others both as members of a group and as a leader who gets things done

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MPA856

Question

Performance evaluation is therefore used to see that employees are motivated towards

Answer

organizational goals

Question

Result-oriented managers operate in the

Answer

Variable style category

Question

A Similar theory of leadership as the Great Man theory is called

Answer

Zeitgeist theory

Question

Migration has two dimensions,namely

Answer

Immigration and Emigration

Question

From ideological perspective Local government fosters the principles of

Answer

Democracy

Question

Development planning rarely begins with

Answer

a clean slate

Question

Metropolitan areas have indisputable contributions to the development of

Answer

third world Nations

Question

Larger population size and higher density creates economies of scale that allows services to be offered at

Answer

Lower cost

Question

The minimum number of people required to support services in an area is called

Answer

threshold population

Question

Traditional African markets provided an important locus of

Answer

social interaction

Question

In Africa, population movements are less a function of distance than of

Answer

Spatial articulation

Question

In variety of linkages, "cascade effect" means

Answer

creation of one new linkage

Question

According to Nelson Mandela, sub-sahara Africa is associated with

Answer

Negative Economic Growth

Question

In the South, the rise of Yoruba expansionist-city states was stimulated by the

Answer

Trade to the coast

Question

Which state in Nigeria has the second highest number of local government areas?

Answer

Katsina

Question

In Nigria's six Geo-Polical Zones, which region has seven states?

Answer

South-West

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Which particular historical circumstance tha Nigerian politicians refer to as a mere "geographical expression"

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1914 amalgamation

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In what year did the British convert the coastal consulate into Oil River Protectorate

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Answer

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In administering the Yoruba Empire, the Alaafin was assisted by

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Performance evaluation is therefore used to see that employees are motivated towards

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Result-oriented managers operate in the

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A Similar theory of leadership as the Great Man theory is called

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Zeitgeist theory

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Migration has two dimensions,namely

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Immigration and Emigration

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From ideological perspective Local government fosters the principles of

Answer

Democracy

Question

Development planning rarely begins with

Answer

a clean slate

Question

Metropolitan areas have indisputable contributions to the development of

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Answer

third world Nations

Question

Larger population size and higher density creates economies of scale that allows services to be offered at

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Answer

Lower cost

Question

The minimum number of people required to support services in an area is called

---

Answer

threshold population

Question

Traditional African markets provided an important locus of

Answer

social interaction

Question

In Africa, population movements are less a function of distance than of

Answer

Spatial articulation

Question

In variety of linkages, "cascade effect" means

Answer

creation of one new linkage

Question

According to Nelson Mandela, sub-sahara Africa is associated with

Answer

Negative Economic Growth

Question

In the South, the rise of Yoruba expansionist-city states was stimulated by the

Answer

Trade to the coast

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Which state in Nigeria has the second highest number of local government areas?

Answer

Katsina

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The United Nation's administrative structure is called

Answer

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Question

How many members of the security council are chosen for a period of 2 year term?

Answer

10

Question

All of these countries except one were part of those who agreed to replace the League of Nations with UNO

Answer

Japan

Question

The original name of Saddam Hussein is;

Answer

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Question

Active Leaders are policy innovators whereas passive leaders are

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Answer

Reactors

Question

A Leader who approaches a problem by "I don't know what to do"will be accused of

---

Answer

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Question

Attitudes and behaviour we adopt by virtue of position is called

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Cognitive decision making can also be regarded as

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System-level analysis is a worldview that adopts a top-down approach to analyzing

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The most available sources of energy for human use are

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Coal and Fossil fuel

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The attempt to control world population growth is led by

Answer

UNO

Question

As at october 1999, the population of the world has passed

Answer

6 billion

Question

Which two countries are the greatest producers of carbondioxide emissions in the world?

Answer

USA and China

Question

All of the following except one are sources of Energy

Answer

therminal

Question

The international Conference on the status of women that took place in Beijing was in the year

Answer

1995

Question

The acronym ASEAN stands for

Answer

Association of South East Asian Nations

Question

The former Soviet Union dissolved into how many countries?

Answer

15

Question

The international system witnessed the most rapid evolution in

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BUS847

Question

The wealth of nations is not evenly distributed

Answer

true'

Question

Modernization and structural changes in agriculture have played an important role in the process of planned development

Answer

planned development

Question

One of the basic objectives of planning in India has been rapid economic growth

Answer

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Question

Planning as an instrument of economic development in India goes back to the year----------

Answer

1934

Question

The proposals of the New International Economic Order stress the establishment of mechanism for the transfer of ---------- to LDCs

Answer

technoogy

Question

The New International Economic Order lays emphasis on a greater role of LDCs in international

Answer

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Question

The demand for a New International Economic Order (NIEO) especially by developing nations goes back to the first session of the UNCTAD in----

Answer

1964

Question

The Theory of Factor Proportions is also known as

Answer

Hecksher – Onlin theory

Question

rent theory has it origin with the classical economist

Answer

true'

Question

The--------- theory was first stated by Adam Smith

Answer

Rent

Question

_____ to refer to a rise in the price level

Answer

inflation

Question

There are _____ lessons which can be learned from the Asian financial crisis

---

Answer

ten

Question

According to Obstfeld and _____ there were two major waves of financial globalization in the twentieth century

---

Answer

Taylor

Question

The financial/economic crisis in Mexico, widely known as the peso crises or the Tequila crises, was caused by the sudden devaluation of the Mexico peso in December, _____

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Question

Foreign exchange reserves fall gradually until the _____ is vulnerable to a sudden run, which exhausts the remaining reserves, and pushes the economy to a floating rate.

Answer

central bank

Question

Electronic commerce is an important mean to small and big companies all over the world, to trade _____.

Answer

internationally

Question

Direct selling also give the company greater control over the _____ function and the opportunity to earn more profits.

Answer

marketing

Question

_____selling involves sales representatives, distributors, or retailers who are located outside the exporter's home country.

Answer

direct

Question

improvement of communication technologies in recent years enable the customer to interact with more suppliers while receiving more information and cheaper communications cost at the same time like _____ years ago.

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Export _____ is to ship commodities to other places or countries for sale or exchange.

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Question

Diversity management is a strategy that is intended to foster and maintain a positive and conducive workplace environment.

Answer

True

Question

Cox, 1991 posits that there are ------ organizational types that focus on the development of cultural diversity

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Answer

three

Question

Culture plays an important role in

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Diversity

Question

multicultural organization, not only has different cultural groups but it values this diversity.

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Question

In a pluralistic organization, there are more heterogeneous membership. Members come from diverse cultural backgrounds

Answer

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Question

The irrational fear of homosexuals and homosexuality is known as

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Homophobia

Question

Culture Group IS an affiliation of people who collectively share certain norms, values, or traditions that are different from those of other groups

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Ageist Behavior is the behavior that discriminate on the basis of chronological age

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ageist behaviour

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Discrimination against the physically or mentally disabled is known as

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Ableism

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The external dimension represents characteristics that deal with the choices of an individual

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The aim of Equal employment Opportunity and Affirmative action is to promote the opportunities for

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The concept of Equal Employment Opportunity stemmed from efforts of minority groups in

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Diversity needs to be considered in effective

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The internal dimensions refer to characteristics that are

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Question

At the organizational level, diversity has been compared to an

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Question

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MPA812

Question

In which legislative list is social welfare in the Nigerian constitution:

Answer

Residual list

Question

One of these is not a theory of fiscal federalism

Answer

Theory of financial restructuring

Question

The public sector in a multi-level governmental system has one of these as a principal economic problem

Answer

Maintenance of stable prices

Question

Fiscal federalism pertains to:

Answer

Revenue generation

Question

One of these is not one of the causes of conflict in inter-governmental relations:

Answer

Religious rights of Citizens

Question

Conflict in inter-governmental relations can emanate from all except one of these

Answer

Intra personal relationship

Question

Currently in Nigeria, local governments receive their share of revenue from federal allocation through

Answer

Direct payment to Local Government

Question

Which year did a government reform in Nigeria provide for the entrenchment of the functions of local government in the country into the nation's constitution

Answer

1976

Question

The following taxes are by 1999 Constitution of the Federal Republic of Nigeria (As Amended) are scheduled to be collected by Local Government except one

Answer

Development levy

Question

State Government are not empowered to collect one of the following taxes.

Answer

Company Income Tax

Question

Which unit of the Federal Government of Nigeria has the statutory responsibility for creation of new local governments

---

Answer

Central Government

Question

One of these is not an inter-governmental pattern arising out of the known levels of inter-governmental relations in a Federal Structure of government.

Answer

State- Civil Groups

Question

One of these is not a model that fits predictions of inter-governmental relations policies

---

Answer

Exclusive-Authority Model

Question

Which intergovernmental school of thought federalism as an alliance

---

Answer

Federalist School

Question

Federalism can be justified on the ground of decentralization for the following benefits one

---

Answer

Social

Question

Which Nigerian Constitution marked the beginning of decentralization in Nigeria Political history

---

Answer

Richards Constitution

Question

One of these does not describe federalism

Answer

Pluralism

Question

A unitary state in the quest for unity out of its diversity may divide its power into two sets of government and grant constitutional autonomy to its units. This type of system is known as.

Answer

Centrifugal Federalism

Question

A system of government where two or more independent states or regions surrender their sovereignties and agree to become thee component units of a unity government is known as:

Answer

Federalism

Question

Federalism is derived from latin word “Foedus” which means

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MPA854

Question

Which Colonial Civil Service Commission gave rise to the Nigerianization policy in the early history of Nigeria

Answer

Foot Commission

Question

Prior to Udoji Commission Report, which of these was not in the Professional Class

Answer

Clerical Officer

Question

When did the Federal Government of Nigeria abolish the former four classes of civil servants for a unified grading system whereby all jobs or positions in the service were graded from levels 01-17

Answer

1974

Question

Which Nigerian constitution marked a watershed in the administrative history of Nigeria by way of incorporation of indigenous participation in the administrative machineries of the country

Answer

Richard's Constitution

Question

When do you think the evolution of the Civil Service started in Nigeria?

Answer

1900

Question

One of the followings is not a function of the Civil Service

Answer

Major Judicial Function

Question

The main characteristics of Nigerian Public service include the following except

Answer

Federal Character Principle

Question

What British model of public service was the Nigerian Public Service fashioned after

Answer

West Minister Model

Question

The Civil Service is guided by certain principles, which of these alternatives is not a principle guiding civil service

Answer

Inequality

Question

The definition of Civil Servants according to Nwosu, 1977 execludes the following except one

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State Counsel

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One of the followings is not a type of organization as outlined by Maurice Spier, 1975

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Newspaper Stand

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Perpetuity

Question

When did the Federal Government of Nigeria make a law that give legal backing to the execution of privatization and commercialization programme in Nigeria

---

Answer

1988

Question

Even though public cooperation’s are created to enable them have degree of freedom to manage their affairs, they are still subject to various levels of these controls except one

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Answer

Community control

Question

The fundamental problems of public enterprises in Nigeria include the following except one

Answer

Non-governmental interferences

Question

The classes of Public enterprises include the following except one

Answer

Joint corporations companies

Question

According to Adamokekun, 2002, the factors that accounted for phenomenal increase of public enterprises in Nigeria in the 1970s and beyond included the followings except one

Answer

The evolution of local government Structures

Question

At independence in 1960, how many public enterprises did Nigeria have

Answer

50

Question

When could the origin of public enterprise be traced to when government first intervened in economic management through departmental orgnaizations

Answer

20th Century

Question

Which of these scholars in the field defined public enterprise as “publicly-owned enterprise that has been chartered under federal, state or local government law for a particular business or financial purpose”

Answer

Dimock and Dimock, 1970

Question

Which Colonial Civil Service Commission gave rise to the Nigerianization policy in the early history of Nigeria

Answer

Foot Commission

Question

Prior to Udoji Commission Report, which of these was not in the Professional Class

Answer

Clerical Officer

Question

When did the Federal Government of Nigeria abolish the former four classes of civil servants for a unified grading system whereby all jobs or positions in the service were graded from levels 01-17

Answer

1974

Question

Which Nigerian constitution marked a watershed in the administrative history of Nigeria by way of incorporation of indigenous participation in the administrative machineries of the country

---

Answer

Richard's Constitution

Question

When do you think the evolution of the Civil Service started in Nigeria?

Answer

1900

Question

One of the followings is not a function of the Civil Service

Answer

Major Judicial Function

Question

The main characteristics of Nigerian Public service include the following except

---

Answer

Federal Character Principle

Question

What British model of public service was the Nigerian Public Service fashioned after

---

Answer

West Minister Model

Question

The Civil Service is guided by certain principles, which of these alternatives is not a principle guiding civil service

---

Answer

Inequality

Question

The definition of Civil Servants according to Nwosu, 1977 execludes the following except one

Answer

State Counsel

Question

One of the followings is not a type of organization as outlined by Maurice Spier, 1975

Answer

Newspaper Stand

Question

The following characteristics except one is the characteristics of an organization

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MPA868

Question

In France, the violent overthrow of the monarchy brought about by the French Revolution was followed by the_____era

---

Answer

Napolean

Question

In the developed nations, the allocation of political roles is by _____ rather than ascriptions.

Answer

Achievement

Question

The Cameralist school was one of the earliest groups which emphasized systematic ..... and practiced it.

Answer

Administration

Question

Some of the important principles and practices of modern management are traceable to the_____ organizations.

Answer

Military

Question

The _____ Church has been identified by some management authors as major formal organization and state form which many modern principles of public sector management emerged.

Answer

Catholic

Question

The development of thought on administration dates back to the days when people first attempted to accomplish goals by working together in _____

Answer

Groups

Question

The proponent of the theory of bureaucratic organization is_____

Answer

Marx Weber

Question

The major stages in the development of society are the following three except _____

Answer

Pre-traditional

Question

There is no_____among scholars on what constitutes development and how to go about developing a given society

Answer

Consensus

Question

The elite theory is a natural concequence of social _____

Answer

Stratification

Question

The Elite theory is based on the fact that in every human collectivity people belong to different _____

Answer

Strata

Question

A major haracteristic of a political system is that it takes demand inputs from the environment which it processes into _____

Answer

Outputs

Question

The proponent of Structuralism-Functionalism Theory is_____

Answer

Talcot Parsons

Question

The failure of the traditional approach to Public Administration gave rise to the emergence of the _____approach

Answer

Behavioural

Question

One of the problems of Comparative Public Administration is the resistance by scholars who continue to be skeptical about the feasibility of the scientific or behavioural approach to the study of social _____

Answer

Phenomena

Question

Robert Dahl recognized the indispensability of the comparative approach to the study of public administration if it must be_____

Answer

Scientific

Question

Theories are built based on _____data and generalizations from research findings

Answer

Empirical

Question

While Comparative Public Administration is cross-cultural, Public administration is _____bound (ethnocentric)

Answer

Culture

Question

Comparative public administrative is a study of public administration on a _____ basis.

Answer

Comparative basis

Question

_____ Is the pioneer of Comparative Public Administration

Answer

Woodrow Wilson

Question

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BFN852

Question

The monetary policy mechanism where short-term instruments like treasury bills and other securities are issued is called

Answer

Open market operation

Question

One of the following is not a source of oil revenue in Nigeria

Answer

Export and excise duty

Question

There are 36 states and……local government areas in Nigeria among which the revenue accruing to the country is shared

Answer

774

Question

Government uses expansionary fiscal policy to combat……..

Answer

Deflation

Question

The……. Tax implies that, as the income increases the tax rate diminishes

Answer

Regressive

Question

The prevailing rate being charged on VATable goods and services in Nigeria is

Answer

5 percent

Question

Under normal course of events, public financial management involves all of the following EXCEPT

Answer

Autonomy

Question

Government intervene in an economy through the following instruments EXCEPT

Answer

Physical policing

Question

The role of financial management includes the following EXCEPT

Answer

Promotion, discipline and disengagement of personnell

Question

Public finance is concerned with income and expenditure measures of public budget authorities together with the adjustment of one to the other. This definition is given by…..

Answer

Professor Dalton

Question

The body responsible for designing revenue sharing formular and other ancilliary matters in Nigeria is

Answer

Revenue Mobilisation, Allocation and Fiscal Commission (RMAFC)

Question

Three (3) major monetary policy decisions includes the following EXCEPT

Answer

The system of microfinance for SMEs

Question

The Nigerian government designed and implemented the Structural Adjstment Programme (SAP) in……

Answer

1986

Question

The manipulation of government finances by raising or lowering taxes or levels of spendings to promote economic stability and growth is called

Answer

Fiscal policy

Question

The basis of preparing government accounting mostly practiced by public organizations in Nigeria is known as

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Answer

Cash basis

Question

In modern economy, governments world over are meant to perform specific functions which includes

---

Answer

All of the above

Question

The legislative list of functions containing exclusive functions of the Federal government alone is titled

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Answer

Exclusive list

Question

.....is the process of recording, analysing, classifying, summarising, communicating and interpreting financial information about government in aggregate and in details reflecting all transactions.

Answer

Government accounting

Question

The principle of effective public financial financial management rests on the following issues EXCEPT

Answer

Veiled dealings

Question

In finance and related matters, the major activities or preoccupation includes all of the following EXCEPT

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PUL844

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Section ____ of the 1999 Constitution vests judicial powers in the courts.

Answer

6

Question

The Executive Powers of a State are vested in the President of Nigeria.

Answer

False

Question

Section ____of the 1999 Constitution of Nigeria vests legislative powers.

Answer

4

Question

Section ____of the 1999 Constitution of Nigeria vests Executive powers.

Answer

5

Question

The National Assembly consist of a Senate and a House of Assembly.

Answer

False

Question

The National Assembly is charged with the duty to make laws for the “peace, order and good government of the ____ .

Answer

Federation

Question

The National Assembly of Nigeria is bimeral in nature.

Answer

True

Question

The functions of Public Administration which are carried out by various organs of government can be categorised into ____ .

Answer

six

Question

In order to ensure the effective and efficient execution and functioning of the business of Government, administrative powers have been classified _____ .

Answer

three

Question

The President may delegate his duties but remains responsible for the actions of the delegates.

Answer

True

Question

____ are powers that an administrator feels is so close to his express powers that he assumes are derived from express powers.

Answer

Implied

Question

____ power refer to authority to perform duties or functions specifically authorized by an enabling statute.

Answer

Express

Question

Administrative powers may be classified into _____ .

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Question

The word ‘power’ can be universally defined.

Answer

false

Question

The functions and powers of public officers and administrative authorities, derive from the usages and customs of the people.

Answer

Not at all

Question

The functions and powers of traditional leaders derive from the customs and way of life of the respective traditional communities.

Answer

In all cases

Question

In Public Administration, power to regulate and manage human and material resources of the nation is vested in ____.

Answer

public officials

Question

Every society is governed within the framework of established rules and regulations.

Answer

true

Question

‘Administration’ as a concept is an adjective qualifying _____.

Answer

law

Question

During the British administration in Nigeria in which Her Majesty, the Queen was the ultimate authority while other arms were lieutenants to the Queen, Administrative Law became ____.

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MPA810

Question

_____ Is the proponent of the Mixed Scanning model

Answer

Etzioni

Question

_____ is the process of translating policy mandates into action

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Answer

Policy implementation

Question

Rational-comprehensive model of decision-making is based on the principles of scientific investigation and scientific problem solving.

Answer

TRUE

Question

_____ Industries are defined as those whose total investment cost does not exceed on hundred thousand Naira (N100,000) including working capital but exclusive of land.

Answer

micro

Question

Policy impact refers to the _____of public policy on the environment.

Answer

Consequences

Question

_____ is the statutory body responsible for standardization and quality control in the nation's economy.

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The Standards Organisation of Nigeria

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_____can be described as simplifications and abstractions of the r e al w orl d

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Answer

Models

Question

The _____ represent an important instrument for improving technological capacity

Answer

Industrial Development Centres

Question

Increasing the _____ of Nigerian industrial output is a central objective of government industrial policy

Answer

local content

Question

_____ Approaches in the studies of public analysis relies on quantitative data and techniques in its source ; method , analysis

Answer

quantitative

Question

_____ is a policy that constitutes a framework for other policies, which usually are minor or secondary.

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Question

the Nigerian Enterprises Promotion Decree (NEPD) was amended in what year

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1977

Question

The following are the characteristics of Prescriptive policy except_____

Answer

ideologically-oriented

Question

_____Theory populates that public policy reflects the values and preferences of the elite

Answer

Elite

Question

All these will contribute to the achievement of improving technological skills

Answer

I n c r e a s e L o c a l C o n t e n t

Question

The objective of government industrial policy shall be to achieve an accelerated pace of

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P o l i c y O b j e c t i v e s a n d S t r a t e g i e s are all these except

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The main features of a policy is that it involves a _____

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Choice

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BUS831

Question

The last stage of development for permanent work groups is referred to as _____

Answer

Performing stage

Question

Group cohesiveness can be improved through all of these except?

Answer

Emphasizing diversities

Question

What stage of group formation is marked by intra-group conflict?

Answer

Storming

Question

The four referent comparisons employees can make are all of these except _____

Answer

Other-above

Question

The need for acceptance, friendship, love, affection and relationship refers to _____

Answer

social needs

Question

Some potential responses of dissatisfied workers includes all of these except?

Answer

revolt

Question

Which of these makes people to overestimate their ability to predict outcomes?

Answer

Hindsight Bias

Question

The tendency to focus on initial information and fail to adequately consider subsequent information received is referred to as ……

Answer

Anchoring bias

Question

The rational decision-making model has six steps which involves all of these except _____

Answer

Accumulating and refining the experience

Question

The tendency to draw a general impression about a person based on a single characteristic is referred to as _____

Answer

Halo Effect

Question

Which of these is strongly related to job and life satisfaction, and low stress levels?

Answer

Emotional Stability

Question

The extent to which a person is pragmatic, emotionally distant and believes that the end justifies the means refers to?

Answer

Machiavellianism

Question

The degree to which an individual is able to withstand stress is referred to as ……

Answer

Emotional Stability

Question

Five basic factors that account for the major differences in human personality includes……

Answer

conscientiousness

Question

Organizational behaviour is an applied behavioural science closely related to the following except……..

Answer

actuarial disciplines

Question

Organizational behaviour studies all of these three factors that determine behaviour except…..

Answer

culture

Question

Groupthink refers to_____

Answer

the pressure for conformity by members of a group

Question

The symbols used in flow chart includes_____

Answer

delay

Question

Classical organization theory is said to be _____

Answer

production centred

Question

The features of organization includes all of these except.....

Answer

It is composed of cliques

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Which of these is strongly related to job and life satisfaction, and low stress levels?

Answer

Emotional Stability

Question

The extent to which a person is pragmatic, emotionally distant and believes that the end justifies the means refers to?

Answer

Machiavellianism

Question

The degree to which an individual is able to withstand stress is referred to as ……

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Emotional Stability

Question

Five basic factors that account for the major differences in human personality includes……

Answer

conscientiousness

Question

Organizational behaviour is an applied behavioural science closely related to the following except……..

Answer

actuarial disciplines

Question

Organizational behaviour studies all of these three factors that determine behaviour except.....

Answer

culture

Question

Groupthink refers to_____

Answer

the pressure for conformity by members of a group

Question

The symbols used in flow chart includes_____

Answer

delay

Question

Classical organization theory is said to be _____

Answer

production centred

Question

The features of organization includes all of these except.....

Answer

It is composed of cliques

Question

The last stage of development for permanent work groups is referred to as _____

Answer

Performing stage

Question

Group cohesiveness can be improved through all of these except?

Answer

Emphasizing diversities

Question

What stage of group formation is marked by intra-group conflict?

Answer

Storming

Question

The four referent comparisons employees can make are all of these except _____

Answer

Other-above

Question

The need for acceptance, friendship, love, affection and relationship refers to _____

Answer

social needs

Question

Some potential responses of dissatisfied workers includes all of these except?

Answer

revolt

Question

Which of these makes people to overestimate their ability to predict outcomes?

Answer

Hindsight Bias

Question

The tendency to focus on initial information and fail to adequately consider subsequent information received is referred to as ……

Answer

Anchoring bias

Question

The rational decision-making model has six steps which involves all of these except _____

Answer

Accumulating and refining the experience

Question

The tendency to draw a general impression about a person based on a single characteristic is referred to as _____

Answer

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FMS825

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_____is the hypothesis which states that no difference or no relationships exist between two or more variables

Answer

Null Hypothesis

Question

_____is a diagram obtained by connecting the mid points of the bars or blocks to form the histogram of the given set of grouped data

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Frequency Polygon

Question

In research _____ is used to determine whether a research measueres what is intended to measure

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Answer

Validity

Question

A subjective evaluation by experts as to what to measuere is referred to as _____

Answer

Face Validity

Question

Conclusions drawn from analyzing survey data are only acceptable to the degree to which they are determined

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Answer

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The _____ of a measuring instrument is the degree of consistency with which it measures whatever it is measuring

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Answer

Reliability

Question

_____are often classified into those that are generated for internal audience and those generated for external audience

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Answer

Research Proposal

Question

In research _____occurs when the respondents or subjects are told only part of the truth .

Answer

Deception

Question

The _____procedures define the population from which one will draw the subjects and the procedures to be used to selet these subjects

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Answer

sampling

Question

The critical incident method is used during an indept interview to generate _____data

Answer

Qualitative

Question

_____are restrictions imposed on the researcher by the nature of the research itself

Answer

Limitations

Question

_____comprises of a series of actions or steps necessary to effectively carry out research

Answer

Research Process

Question

A_____ is a concept that can take on different values

Answer

Variable

Question

For a hypothesis to be _____it must be testable

Answer

Researchable

Question

_____ is the hypothesized cause of a dependent variable

Answer

Independent Variable

Question

_____is an informed intellegent guess about the solution to a problem

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Hypothesis

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_____ are the building blocks of a theory

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Answer

Research Proposal

Question

A blue print specifying how data relating to research will be collected and analyzed is called _____

Answer

Research Design

Question

The design in which every subject in a given population has the same chance of being selected as any other subject is called _____

Answer

Simple random sampling

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PAD871

Question

Which of the following is not an element of ethic in practice?

Answer

Evasion

Question

Peter Drucker, an eminent management scholar, identified how many steps to decision making?

Answer

5

Question

---- type of conflict is divided into intra-role conflict, inter-role conflict and person-role conflict

Answer

Intra-personal conflict

Question

Which of the following is correct about contract appointment?

Answer

It is non-pensionable

Question

_____ refers to the time when an employee reaches the end of his working life

Answer

Retirement

Question

The reason for employee performance appraisal is not to:

Answer

ensure fiscal authorization

Question

Which of the following statements is correct about fringe benefits?

Answer

They have motivational value

Question

The progression of an individual in a field of work throughout employable years of his life is called:

Answer

career

Question

The process in which representatives of two groups meet and attempt to negotiate an agreement that specifies the nature of future relationships between the two is called:

Answer

Collective Bargaining

Question

Which of the following is not an operative function of personnel management?

Answer

Directing

Question

The code of moral principles and values that governs the behaviour of individual or group with respect to what is right or wrong denotes:

Answer

ethic

Question

Any discontent or dissatisfaction that affects organizational performance is:

Answer

conflict

Question

Which of the following statements aligns with the group basis approach of leadership?

Answer

Wide participation in decision-making

Question

The voluntary and involuntary permanent withdrawal from an organization denotes:

Answer

turnover

Question

------ is a programme instituted to benefit those in retirement

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Answer

Pension

Question

-- relieves employees in credit unions of the worry over short-term financial insecurity

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Answer

Credit union

Question

The bargaining power of public employees in setting pay policy is limited as a result of the following social and ethical considerations except:

Answer

relationship between the total amount spent for wages and the total productivity

Question

The movement of the employee to another position of the same class in another organization unit is called:

Answer

transfer

Question

Which of the following is a managerial function is also called motivation?

Answer

Controlling

Question

The process of obtaining and maintaining a satisfactory and a satisfied work force is known as:

Answer

Personnel Management

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PAD853

Question

Which of these is not an aspec t of environmental polution_____

Answer

Affrostation

Question

In an attempt to reduce birth rate, social approaches used include_____

Answer

Drugs

Question

All the following resources are used by countries for security and development except_____

Answer

Water purification

Question

Which of the following is not among the Organizations making attempts to control population growth_____

Answer

LDC's

Question

All except one causes Poverty_____

Answer

effective employment generation

Question

All except one is not a causative factor of over population_____

Answer

Decrease in birth rate

Question

Over Population in the World, particular Nigeria can_____

Answer

Creats more employment

Question

Which of these is not an option for Sustainable development?

Answer

Cooperative Economic response

Question

Which of the following is not a definition of Sustanable De velopment_____

Answer

Industrial polution

Question

Optimist also believe that the Eco-System can increase through_____

Answer

Technology renovation and mechanization

Question

The Environmentat Optimist believe World future Eco-System can still be preserve through;

Answer

Rapidly growing population

Question

From the Pessemist paspective, which of the following is not likely to affect the Earths Eco-System

Answer

Tecnological development

Question

The Bi-polar system the collaps of the of the Soviet Union in;

Answer

1991

Question

Which of these listeed does not have an environmental implication?

Answer

Human right violation

Question

Econonomic disparity has always existed between the North and the South because of;

Answer

the South hates any attempt to develop with assistance from the North

Question

In order to facilitate economic interdependence, regionnal economic organizations were created like;

Answer

World Bank, NAFTAS and AU

Question

In today's World, security responsibility rest squarely on;

Answer

Individuals and International organizations

Question

Many states are collapsing today because of;

Answer

Pressures from unbalance trading relations

Question

In International Politics, social facor integration is important because

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Answer

Gives loans to facilitate international trade

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With increasing number of organizations like World Trade Organization and the United Nations, countries no longer;

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PAD843

Question

_____ represents an innovative shift in the field of learning, providing rapid access to specific knowledge and information

Answer

E-learning

Question

Before implementing e-learning, organizations need to set common _____

Answer

Goals

Question

All forms of electronic supported learning and teaching; which are procedural in character and aim to effect the construction of knowledge with reference to individual experience, practice, and knowledge of the learner is known as _____

Answer

E-learning

Question

Which of the following correctly represent the equation of E-health?

Answer

E-health = Medicine + Communication + information + Society

Question

The Cost effective and secure use of information and communication technologies in support of health and health-related fields, including health-care services, health surveillance, health literature and health education, knowledge and research is known as _____

Answer

E-Health

Question

One of the following is not a feature of public network project

---

Answer

Data storage

Question

According to clift(2004)_____ is a new concept that represent the strategic use of ICTs to better implement established public policy goals and programmes through direct and diverse stakeholder investment online.

Answer

Public investor

Question

The raw material for decision making and planning in any organization is known as

---

Answer

data

Question

_____ is the general term used to describe the governments use of technology in performing its multiple responsilities

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Answer

E-governance

Question

_____is a conservative principle that recognizes government information as a public good like clean air and safe streets.

Answer

stewardship

Question

_____should have a reasonable long life so that it can guide action into the foreseeable future.

Answer

strategy

Question

In both business and government____is concerned with mission-critical objectives, with an emphasis on customers and stakeholders.

Answer

Strategic thinking

Question

The _____ is the process whereby citizens are emerging as producers rather than just consumers of policy

---

Answer

Bottom-up prospective

Question

According to paivarinta and saebo (2006) ____ refers to the use of information and communication technology (ICT) in political debates and decision-making processes, complementing or contrasting traditional means of communication, such as face –to –face interaction or one –way mass media.

Answer

E democracy

Question

Most developing countries understand the enormous potential of ICT, not only as a tool for improving governance and creating more jobs, but also more significantly as a means to enhance the ____ of the people.

Answer

Living standard

Question

In the view of Coleman(2008) one among the following is not part of the three key aspects of governing societies?

Answer

The partnership of public and private sectors

Question

_____is the general term used to describe the government’s use of technology in performing its multiple responsibilities.

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Question

The main purpose of _____is to improve the internal working of the public sector by cutting process costs, managing process performance, creating strategic connections within government bodies, and creating empowerment.

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E-administration

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One among the following is not a domain of E-governance.

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BUS811

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Gender is the social attributes and opportunity associated with being female and male

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Answer

True

Question

Diversity management is a strategy that is intended to foster and maintain a positive and conducive workplace environment.

Answer

True

Question

Cox, 1991 posits that there are ------ organizational types that focus on the development of cultural diversity

---

Answer

three

Question

Culture plays an important role in

Answer

Diversity

Question

multicultural organization, not only has different cultural groups but it values this diversity.

Answer

True

Question

In a pluralistic organization, there are more heterogeneous membership. Members come from diverse cultural backgrounds

---

Answer

True

Question

The irrational fear of homosexuals and homosexuality is known as

---

Answer

Homophobia

Question

Culture Group IS an affiliation of people who collectively share certain norms, values, or traditions that are different from those of other groups

---

Answer

True

Question

Ageist Behavior is the behavior that discriminate on the basis of chronological age

---

Answer

ageist behaviour

Question

Discrimination against the physically or mentally disabled is known as

---

Answer

Ableism

Question

The external dimension represents characteristics that deal with the choices of an individual

---

Answer

True

Question

major challenge to diversity management in the organization is

---

Answer

miscommunication

Question

opposition to the EEO and affirmative theory is that of

Answer

mismatch

Question

The aim of Equal employment Opportunity and Affirmative action is to promote the opportunities for

Answer

minority group

Question

The concept of Equal Employment Opportunity stemmed from efforts of minority groups in

Answer

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Question

Diversity needs to be considered in effective

Answer

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The internal dimensions refer to characteristics that are

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Answer

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Question

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The irrational fear of homosexuals and homosexuality is known as

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Homophobia

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Culture Group IS an affiliation of people who collectively share certain norms, values, or traditions that are different from those of other groups

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Answer

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Ageist Behavior is the behavior that discriminate on the basis of chronological age

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Answer

ageist behaviour

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Discrimination against the physically or mentally disabled is known as

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Question

The external dimension represents characteristics that deal with the choices of an individual

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Answer

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Answer

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USA

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Question

Diversity management is a strategy that is intended to foster and maintain a positive and conducive

Answer

Work environment

Question

The internal dimensions refer to characteristics that are

Answer

God given

Question

At the organizational level, diversity has been compared to an

Answer

Onion

Question

see diversity as differences in race, sex, religion and physical features

Answer

Organization

Question

Gender is the social attributes and opportunity associated with being female and male

Answer

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Answer

True

Question

Cox, 1991 posits that there are ------ organizational types that focus on the development of cultural diversity

Answer

three

Question

Culture plays an important role in

Answer

Diversity

Question

multicultural organization, not only has different cultural groups but it values this diversity.

Answer

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In a pluralistic organization, there are more heterogeneous membership. Members come from diverse cultural backgrounds

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Which of the following Acts established to protect trade and commerce against unlawful trusts and monopolies?

Answer

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The term performance management was first used in the:

Answer

1970s

Question

Performance is a:

Answer

multi-dimensional construct

Question

------ define the results or outcomes that are identified as being crucial to the achievement of high performance

Answer

Key Performance Indicators (KPIs)

Question

A work plan that specifies what needs to be done to develop and where necessary improve performance is called:

Answer

a performance development plan

Question

--- Scale defines behaviors, which serve as guides for the rater, associated with different levels of performance for a given performance dimension or trait

Answer

The Graphic Rating Scale

Question

Which of the following is one of the commonest techniques for attribute approach in performance management?

Answer

The Graphic Rating Scale

Question

Employee performance management includes the following except:

Answer

continuous rating performance in a summary fashion

Question

Which performance measurement methods allows the employee to rate himself against the same or similar criteria used by his supervisor?

Answer

Self-Evaluation

Question

Which of the following is not one of the aims of performance management?

Answer

Focusing employer’s task on the right things and complying with their directives

Question

---- is characterized as a pioneer in the area of performance measurement

---

Answer

Luca Pacioli

Question

Performance consists of the following except:

Answer

sustenance of administrative inertia

Question

------ is a communication process by which managers and employees work together to plan, monitor and review an employee’s work objectives and overall contribution to the organization

---

Answer

Performance management

Question

In the history of performance management, the 1950s was associated with:

Answer

development of formal system

Question

Performance management in most organizations incorporates:

Answer

Management by objectives

Question

The following are the characteristics of performance management except one:

Answer

It is bottom-up process in which subordinates tell manager what they think about them

Question

Performance management contributes to the following except:

Answer

political stability

Question

---- is a method of influencing behaviour within a context in directions that will meet the needs of the stakeholders in the organization

Answer

Performance information

Question

Public managers can performance information to respond to:

Answer

demands for accountability by the public

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In the development of strategic performance management, the term annual confidential reports was replaced with

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7

Question

An ordered array of difference between the highest vaue and lowest value in a given set of data is known as the _____

Answer

Range

Question

Fixed cost plus variable cost of production in a given company is done to determine _____ of the company

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Answer

Total cost

Question

Revenue Minus cost is done to determine a company's _____

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Price of goods multiplied by Quantity of goods is done to determine the _____ of a company

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Revenue

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The probability that is calculated using the results of an experiment that has been performed a number of times is known as _____

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Empirical Probability

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The name given to probability that is calculated without an experiment, that is, using only information that is known about the physical situation is known as _____

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Theoritical Probability

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In a statistical sense, probability simply puts a well defined structure around the concept of everyday probability enabling a _____ approach to problem solving to be followed.

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Logical

Question

Forcasts are usually based on_____ performances

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Past

Question

The mostly used method of solving a simultaneous equation system is the _____ method

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Elimination

Question

Unknown variables in a linear equation can be solved using simple _____ operations

Answer

Algebraic

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A quadratic equation is an equation of the _____ degree

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Linear equation is classified as _____

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On the other hand, _____ expresses the differences among variables

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Business and Eonomic

PAD858

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Bottle water is a good example of

Answer

Project outcome

Question

A project has both intended and …… consequences

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Unintended

Question

….is the a simple, clear statement that describes the long term results that a programme seeks to achieve

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The goal

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A table with four rows and four columns in which the key aspects of a project/programme are summarized is referred to as

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Logframe matrix

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A set of coordinated projects implemented to meet specific objectives within a time frame can be described as a

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Politics in Planning

Question

….consists of a set of variables, fundamental relation ships and a number

Answer

A model

Question

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Answer

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Over population can be solved through

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Goals are set

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One of the objectives of Development planning include the following except

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Answer

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According to tradition

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Question

The process of deciding where an organization wants to get to and why, is desrcibed as

---

Answer

Strategic planning

Question

Fish farm, offices, storage and distribution centrs are examples of

---

Answer

Major Development planning

Question

planning can be catigorized into all of the following except

Answer

According to tradition

Question

..... Involves the choice of national or community plan to be pursued

Answer

Development plan

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The process of preparing a set of decisions for action in future is

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planning

PAD856

Question

Nigeria is made up of;

Answer

774 Local Government Areas

Question

Imo State has,

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Question

Which of thesebis not a state in the North West Geo-Political zone

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Adamawa

Question

Nigeria today is made up of

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6 Geo-Political zones

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The name Nigeria was coined by;

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Flora Shaw

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The Cliford Constitution came into being in;

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The British concluded the annexation and conquest of Nigeria's pre-colonial communities in;

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Which of these pre-colonial systems was not a centralized system?

Answer

Igbo pre-colonial Ssystem

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Common Empires Kingdoms then in Nigeria included;

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The terrritory today refered to as Nigeria existed as a conglomeration of pokets of nationalities between the;

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Features associated with Nationalism in a state include;

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The charactaristic of a state include;

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Which of these the features of a state

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ENT893

Question

The small retail store is run by a _____.

Answer

Sole proprietor

Question

_____ Skills are very important for the entrepreneur to posses.

Answer

Motivational

Question

Communication is the process of exchanging _____ between one person and another.

Answer

Information

Question

_____ is a non-human factor of production.

Answer

Land

Question

Possession of good human relation skills is another critical success factor of _____.

Answer

Entrepreneurship

Question

Another critical success factor is high _____.

Answer

Mental ability

Question

The core competence of_____is optical imaging.

Answer

Casio

Question

The core competence of Sony Corporation is _____.

Answer

Miniaturization

Question

The core competence of Federal Express is _____ management.

Answer

Logistics

Question

An _____ must have competent pilots in its employment.

Answer

Airliner

Question

What professional must be able to know how to design good houses at least.

Answer

Architect

Question

What is a type of corn which when heated explodes into bigger fluffy masses.

Answer

Popcorn

Question

A _____ of a business is entitled to trade in their name.

Answer

proprietor

Question

A partnership business is called a _____.

Answer

Firm

Question

Another major disadvantage of a proprietorship is_____.

Answer

Lack of finance

Question

Secrecy is another major _____ of the proprietorship

Answer

Advantage

Question

A_____ is a business that is owned and managed by only one person.

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Question

the two styles of leadership are_____and job leaderships

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There are _____ controlling functions of enterprenuership

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MBA881

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Answer

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_____ develops objectives for each level of organization and how to achieve those objectives.

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Question

A policy can either in writing and documented or _____.

Answer

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Question

Dividend policy is another area in which management can affect the _____ structure of the company

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Question

Policies can also be externally imposed or internally derived depending on the _____ interest.

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Question

_____ policies are formulated to give effect to the suggestions of the staff of an organization.

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Question

_____interface business policies define the relationship between a proxy store and a remote store

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Answer

Referral

Question

_____business policies define the scope and characteristics of the catalog of products for sale

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Catalog

Question

Business policy basically deals with decisions regarding the _____ of an ongoing enterprise.

Answer

future

Question

Policies are subdivided and stated in terms of _____

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Question

Businesses may also be not for _____ or state owned.

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Policy is a blueprint of the organizational activities which are repetitive/_____ in nature.

Answer

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Question

There are _____ typical classifications of for profit partnerships.

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Business policy seeks to integrate the knowledge and experience gained in various functional areas of _____.

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_____ refers a policy as to what an organization or a person intends to do or does.

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A privately owned for profit corporation can be either _____ held or publicly held.

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Viewpoint adopted in business policy is different from that adopted in the_____ area courses.

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MBF839

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MBF833

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Question

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Financial dualism is a feature of the demand for money in ------- countries

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Historically, ------ used coins as money

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The increase in money supply after the full employment level leads to.....

Answer

full inflation

Question

Various types of commodities were used as money at the beginning of ---------

---

Answer

Human civilisation

Question

In Nigeria, ------ are issued by the CBN

Answer

naira notes

Question

The development of paper money started with goldsmiths who kept strong safes to --------

---

Answer

Store their golds

Question

As time passed by, buyers of commodities pay sellers with the -------

---

Answer

Receipts of the Goldsmiths

Question

The use of near money is the adoption of ------- as means of payment in business transaction

---

Answer

Legally -backed paper

Question

One defect of ------ is that it was too heavy and therefore large sums of money cannot be carried easily

---

Answer

Metallic money

Question

Barter transaction also deals with exchange of physical goods for some -------

---

Answer

services rendered

Question

A barter economy can be regarded as a simple and --------

Answer

moneyless economy

Question

Prior to the evolution of money, trade was based on the ---------

Answer

Direct exchange of goods

ENT883

Question

The institute of personnel management of Nigeria (chartered) had her legal recognition by Decree ____

Answer

No 58 of 1992

Question

The development of trade Unionism in Britain and the functions of trade unions are the core summary of the two books written by ____ and _____.

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Sudney, Beatric

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Industrial Relation Kick Start as a field of study in Africa in the year _____

Answer

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The frist university to run industrial relations programme in Africa is _____ (a) university college, Ibadan

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Hawthrone relation school.

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The human relations school was made up of many social scientists concerned with _____

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economist, political

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The central actor in strcutuer of collective barganing and dispute resolution is _____

Answer

national Joint Industiral Council (NJIC)

Question

Colelctive bargaining is bascialy used to settle grievances (individual or collective), determine wages and salary scales, accept other terms of employemnt and working conditions and setltle _____

Answer

none fo the above

Question

Joint Consultant could be define as a meeting ebtwene the workers their employersw where the relationship is seen not as in terms of _____ but interms of tehir worth and ability to contribute to the subejct being discussed.

Answer

bargaining strenght

Question

Voluntary and Compulsory methods of settlements are two element employed in _____

Answer

trade dispute

Question

A _____ can exsit between an employer and his workers and between a group of workers and other group of workers of the same employer or workers of various employers in an industry.

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Question

_____ refers to actions that conform to the due procedure laid out in the collective agreement.

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Question

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Question

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Answer

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MBF845

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Liability for a personal cheque may be shifted onto the bank as regards third parties through the procedure of ------

Answer

certification

Question

Traveler's cheques are instruments having the features of a cash sustitute which offers the security of a

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Answer

cashier's cheque

Question

the three parties to a cheque are payee, drawee and -------

Answer

drawer

Question

A manager's cheque is stale when it is presented for payment after -------

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Answer

6months

Question

UCC as applied in international payments means --------

Answer

uniform commercial code

Question

URC specified that partial payment may not be accepted as a condition of release of documents unless authorised

Answer

By the principal

Question

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Question

Bankers Acceptances represent a flexible and efficient means of obtaining ---------

Answer

short term credit

Question

BOP is favourable when there is excess of.....

Answer

Export over Import

Question

The following are reasons for disequilibrium in the balance of payments of a country

Answer

All of the above

Question

The official reduction of the external values of a currency is referred to as

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The difference between the value of visible exports and imports of a country is called

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Balance of trade

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Question

According to international monetary fund , the current account of the balance of payments include but

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Question

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MBF843

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Answer

Two stage discounting

Question

Money cash flows discounted by money discount factor is called____

Answer

Single discounting

Question

_____ is one of the advantages of sensitivity analysis

Answer

Complex

Question

_____ projects can be executed in fractions.

Answer

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Question

Projects that can be executed seperately are_____projects

Answer

Mutually exclusive

Question

Capital rationing over several years is known as_____capital rationing

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Answer

Multi-period

Question

The reason for capital rationing is lack of _____

Answer

Insufficient funds

Question

One of these is true of investments

Answer

Long term

Question

Weyo decided to deposit N1000 into a savings account at the beginning of each year for four years to earn 6% p.a; the future value is _____

Answer

4435

Question

A series of cash flows (i.e., receipts or payments) starting at the beginning of each period for a specified number of periods is called an

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Answer

Annuity due

Question

The total equivalent value of all payments on the day of the last payment at a given interst rate is termed _____

Answer

Amount accrued

Question

A series of payments for a fixed future period or in perpetuity is termed as _____

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Annuity

Question

_____ concept is based on the fact that "a bird at hand is worth more than ten in the bush "

Answer

Time value of money

Question

Mekarun is considering a projecting with an outlay of N1m and a life of 10years; Estimated profits to be generated from year 1 to year 10 are N100,000 per year. Calculate Accounting rate of return for the project.

Answer

10%/20%

Question

The ratio of average annual profits after depreciation to capital invested is called _____

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Accounting rate of return

Question

One merit of payback period is _____

Answer

Simplicity touse

Question

The period usually expressed in years ,which it takes a project net cash inflows to recoup the original investment outlay is _____

Answer

Payback period

Question

The hyothetical account cost which reflects the use of a benefit for which no actual cash expense is incurred is known as ___

Answer

Notional / imputed costs

Question

The benefit forgone by choosing one opportunity instead of the next best alternative is called_____

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Opportunity cost

Question

In broad sense, _____ is the sacrifice of current naira for future naira.

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MBA851

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The balance sheet or the statement of financial position is one of the most important _____ statements.

Answer

financial

Question

Sensitivity analysis provides the tool for _____ a project’s cash flows to adverse market situations.

Answer

subjecting

Question

The _____ income statement is usually needed by a variety of people.

Answer

projected

Question

Project cost analysis provides total frameworks for calculating or estimating the _____ cost of a project.

Answer

total

Question

_____ techniques are mainly desk methods which are based on reports obtained from various sources.

Answer

Qualitative

Question

A project cycle tries to describe the various _____

Answer

stages

Question

_____ is a quantitative ways of arriving at the best fit.

Answer

Regression

Question

_____ is a statistical method used to define or establish a relationship that exists between 2 or more variables.

Answer

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Question

The ages of all patients in ward A in Abuja clinic are 38,26,13,41,22 years. What is the population variance?

Answer

106.8

Question

The capacities of metal drum container are 38, 20, 37, 64 and 27 litres respectively. What is the range?

Answer

44

Question

Given the following set of data; 35, 49, 50, 50, 40, 58, 50, 60, 50, 65, 50, 71, 50, 55, what is the mode?

Answer

50

Question

_____is the chart of one or more bars in which the length of the bars indicate the magnitude of the data.

Answer

Simple bar chart

Question

_____ is a method that may be based on observations or informal conversations.

Answer

Report

Question

_____ statistics is the act of drawing inference about a sample using our knowledge of the population.

Answer

Deductive

Question

Find which term is 383 from the following series, 5 + 8+ 11 + ... n.

Answer

127

Question

An _____ progression is a sequence in which quantities increase or decrease by a common difference.

Answer

arithmetic

Question

Find the value of y in the following equation; y(10 – 2) = 80

Answer

10

Question

If 5 people dig the foundation of a house in 14 days, how long would 7 people take to dig the foundation?

Answer

10days

Question

Express the ratio 8:13 in the form 1: n

Answer

1:1.625.

Question

In what ratio should N75 be increased to become N100?

Answer

4 to 3

Question

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MBA835

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During the_____ stage, individual personalities emerge

Answer

storming

Question

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Answer

Forecasting

Question

_____is the ability to solve problems in ways that will benefit the organization

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Answer

Design skill

Question

_____is usually more than five years.

Answer

Long term

Question

_____environment concerns the norms, tastes, and habit of the target population in the community

---

Answer

Social

Question

_____can be referred to as social and human skills

Answer

Interpersonal skills

Question

_____ refer to the ability to view situations broadly, think analytically and to solve problems

Answer

Conceptual skills

Question

_____consist of specialized knowledge of an industry or a process.

Answer

Technical Skills

Question

_____ can be defined as a person responsible for controlling or administering an organization or group of staff

Answer

Manager

Question

_____ defined Management as “getting things done by other people

---

Answer

Mary Parker Follett (1941)

Question

_____ are problems which may occur as new or unexpected situations.

Answer

Unstructured problems

Question

_____ are types of problems which are familiar and straightforward.

Answer

Structured Problems

Question

_____has to do with anything you wish to achieve, where you want to be, or the desired state of affair

---

Answer

Goal

Question

_____is defined as: “a thing that is difficult to deal with or to understand''

Answer

Problem

Question

Once the choice to a solution for a problem has been made, management should go ahead to _____

Answer

implement

Question

_____ is defined as the design of a desired future and of effective and efficient way of bringing it about

---

Answer

Planning

Question

For the Nigerian environment which is erratic and turbulent, _____ objective is usually less than on year

---

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short term

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Answer

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Question

_____Environment relates to the land area, climate, topography, drainage system, vegetation and soil types as they affect the sources of inputs

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Answer

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_____ decisions are decisions that have no pre-existing structure or decision making procedure in place

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_____environment concerns the norms, tastes, and habit of the target population in the community

Answer

Social

Question

_____can be referred to as social and human skills

Answer

Interpersonal skills

Question

_____ refer to the ability to view situations broadly, think analytically and to solve problems

Answer

Conceptual skills

Question

_____consist of specialized knowledge of an industry or a process.

Answer

Technical Skills

Question

_____ can be defined as a person responsible for controlling or administering an organization or group of staff

Answer

Manager

Question

_____ defined Management as “getting things done by other people

Answer

Mary Parker Follett (1941)

Question

_____ are problems which may occur as new or unexpected situations.

Answer

Unstructured problems

Question

_____ are types of problems which are familiar and straightforward.

Answer

Structured Problems

Question

_____has to do with anything you wish to achieve, where you want to be, or the desired state of affair

Answer

Goal

Question

_____is defined as: “a thing that is difficult to deal with or to understand''

Answer

Problem

Question

Once the choice to a solution for a problem has been made, management should go ahead to _____

Answer

implement

Question

_____ is defined as the design of a desired future and of effective and efficient way of bringing it about

---

Answer

Planning

Question

For the Nigerian environment which is erratic and turbulent, _____ objective is usually less than on year

---

Answer

short term

Question

_____environment concerns the norms, tastes, and habit of the target population in the community

---

Answer

Social

Question

_____Environment relates to the land area, climate, topography, drainage system, vegetation and soil types as they affect the sources of inputs

Answer

Physical

Question

_____ decisions are decisions that have no pre-existing structure or decision making procedure in place

Answer

Non-Programmed

MBA829

Question

_____ view of man, assumes that people are motivated by economic factors.

Answer

Economic

Question

_____ are complex and variable and have many motives that combine into a complex motive pattern.

Answer

Complex man

Question

_____ based on assumptions that suggest that motives fall into classes, in a hierarchy ranging from simple needs for survival, such as safety and security, to the highest needs of self-actualization with maximum use of a person’s potential.

Answer

self – actualizing man

Question

_____ is based on assumptions which suggest that motives fall into five classes in a hierarchy ranging from simple needs for survival, such as safety and security, to the highest needs of self-actualization with maximum use of a person’s potential.

Answer

Social man

Question

_____ is based on the assumption that people are primarily motivated by economic incentives.

Answer

Rational-Economic View

Question

Which one of the following includes the steps in assessing a new culture in an organization.

Answer

All of above

Question

At what stage will employees test the new system, learn how it functions, and begin to make adjustments in the way they perform.

Answer

Adaptation

Question

At what stage will employees begin to realize not only that the organization is going to change but that the employees are going to have to change as well.

Answer

Discarding

Question

At what stage do employee's become defensive and try to justify their positions and ways of doing things.

Answer

Defense

Question

At what stage will employee's try to convince themselves that the old way is working, and create reasons why the proposed changes will never work.

Answer

Denial

Question

_____ are well liked can influence others even in the absence of reward and coercive power.

Answer

Referent power

Question

_____ involves having control over the obvious salary increases, bonuses, or promotions and the subtle praise or more favourable work assignments.

Answer

Reward power

Question

_____ is obtained by leaders because of their position.

Answer

Legitimate power

Question

_____ theory focuses on the relationship between leader and followers.

Answer

Situational leadership theory

Question

Which one of the following is a strategy that needs to be acquired in becoming a leader.

Answer

All of the above

Question

_____ leaders see their employees as, extrinsically motivated, wanting security, undisciplined, and shirking responsibility.

Answer

Task oriented

Question

_____ define and structure their own roles and those of their subordinates to attain the group’s formal goals.

Answer

Task oriented

Question

_____ leaders believe that employees are intrinsically motivated, seek responsibility, are self-controlled, and do not necessarily dislike work.

Answer

Person oriented

Question

_____ is a projective test in which a person is shown a series of pictures and is asked to tell a story about what is happening in each picture.

Answer

Thematic Apperception Test

Question

Which one of the following is not a characterisitcs of leadership.

Answer

Attainment

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Attainment

MBA827

Question

_____is the tendency to ascribe positive or negative characteristics to a person on the basis of a general categorisation and perceived similarities

---

Answer

Stereotyping

Question

_____ is the process by which people interprete the percived cause of behaviour

Answer

Attribution

Question

The process of impersonal perception is affected by the way people _____

Answer

Communicate

Question

The _____refers to the tendency to organaise shapes and patterns instantly into meaningful groups or patterns on the basises of their proximity or similarity

Answer

Grouping Principles

Question

Some _____theories have emphasized the cyclical nature of learning and its active nature

Answer

Cognitive

Question

_____theory is a good example off idiographic approach

Answer

Erikson

Question

_____is a school of psychology developed by researchers who were interested in behaviour, actions that could be observed, measured and controlled in contrast to ideas and thoughts in peoples minds.

Answer

Behaviourisim

Question

_____is an all embracing term which covers change of an eduring and presistent nature

Answer

Learning

Question

_____theory identified four universal aspects of our personality which he referred to as archetypes which we all share

Answer

Carl Jung

Question

_____is the trem given to a discomfort felt when we act in a way that is inconsistent with our true belifes

---

Answer

Cognitive Dissonance

Question

_____can be defined as providing a state of readiness or tendency to respond in a particular way

---

Answer

Attitudes

Question

Individuals with _____orientations see work not as a central life issue but in terms of a means to an end

---

Answer

Instrumental orientation

Question

_____are more concerned with the science of mankind and the study of human behavior and performance of individual members

Answer

Anthropologist

Question

_____can have a major influence over the behaviour and performance of individual members

Answer

Group pressure

Question

The _____is a central feature of organisational behaviour and a necessary part of any behavioral situations

Answer

Individual

Question

_____helps in the bulding of generalized models applicable to all organisations

Answer

Theory

Question

Individuals with a _____oreientation regard the work situation in terms of group activities

Answer

Solidaristic orientation

Question

_____attempts to structure organisations in order to secure the optimum working environment

Answer

Behavioural Science

Question

_____are concerned with the study of human behaviour with traits of the individual and membership of small groups

Answer

Philosophers

Question

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Philosophers

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_____ exist in all organisations and are essential to their working and performaces

Answer

Groups

MBA823

Question

Which of these is not a feature of Line organization?

Answer

Quality control advising

Question

Formal organisational structures are categorised as follows except……

Answer

Cooperative organizational structure

Question

Which of these structures is used in larger companies that operate in a wide geographic area?

Answer

Divisional structure

Question

A special form of boundaryless organization is called.....

Answer

virtual

Question

Which of these allows for specialization that can increase depth of knowledge in a specific sector or segment?

Answer

Matrix management

Question

One traditional way of organizing people is by function. Which of these is not a function in the orgaization?

Answer

Lobbying

Question

Which of these does Pre-bureaucratic (entrepreneurial) structures lack?

Answer

standardization of tasks

Question

In the generic sense the term post bureaucratic is often used to describe a range of ideas developed since the 1980s which includes all of these except….

Answer

diversity management

Question

0

Answer

mechanistic and organic structures.

Question

The characteristics of bureaucracy includes all of these except……

Answer

Respect for work force diversity

MBA833

Question

Fidelity in industrial relations refers to all but one of the following:

Answer

None of the listed

Question

Under what circumstances is an employer liable for the act of the employee:

Answer

A and C only

Question

Consideration in the contract of employment means:

Answer

What parties give to each other in order to derive a benefit under the contract

Question

Employees whose terms of employment are governed by contract are called ----------

Answer

Common law employees

Question

Contract of employment includes one of the following:

Answer

A, B and C

Question

_____ determine the contract of employment

Answer

Employer and employee

Question

One of the following best describes the basis of legally binding relationship between employer and employee:

Answer

Contract of employment

Question

The major role of government in Industrial relations is to:

Answer

Ensure the protection of workers' rights and priviledges in the workplace

Question

One of the following is a condition for peaceful relationships between employers and employees

---

Answer

A, B and C

Question

On which of the following does the legality of industrial relations at work depend:

Answer

Government recognition of the relationship between employer and employees.

Question

At what stage of the negotiation process do you have conflict and common interests emerging as the basic needs for negotiation?

Answer

Latent phase

Question

Which of the following best describes the characteristics of negotiation?

Answer

All the listed

Question

The negotiation process has _____ phases:

Answer

Four

Question

Which type of negotiator is most important to collective bargaining?

Answer

None of the listed

Question

Which of the following is not a task of the negotiator?

Answer

Implementing the agreements

Question

One of the following is a way through which trade unions exert their power:

Answer

All the listed

Question

Which bargaining style involves an employee seeking inprovements in their working conditions?

Answer

Individual bargaining style

Question

Supplementary agreements on behalf of a section of employees means:

Answer

Fractional bargaining style

Question

Which method of collective bargaining consists of equal of number of representatives while passing a resolution?

Answer

Institutional method

Question

Which of the following explains the fact that both parties must be convinced and ready to accept that collective bargaining is good for Industrial relations?

Answer

Faith in collective bargaining

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Question

_____ involves checking facts, analysing the causes of complaints and evaluating options in grievance interview

---

Answer

Consideration

Question

The grievance interview goes through the following stages:

Answer

Exploration, Consideration, reply

Question

Under which circumstance can disciplinary action be taken in public?

Answer

When the superior's authority is challenged directly and in public

Question

Which rule states that disciplinary action should be taken by a superior officer speedily after noticing an offence?

Answer

Immediacy

Question

When an employee is provided with a fair reason for his dismissal from work, it is called:

Answer

Substantive fairness

Question

The third level in progressive discipline is:

Answer

Written warning

Question

Managers that use threat of punishment as a means of maintaining discipline are using _____

Answer

Negative discipline

Question

Which of the Brewster and Holt-Larsen (1992), model shows high devolution and low integration

---

Answer

Wild west

Question

The typical traditional Industrial relations manager is known as:

Answer

Regulator

Question

When the personnel department uses the proactive methods in the management of an organization, it operates as:

Answer

Change agent

Question

Under what circumstances is an employer liable for the act of the employee:

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MBA821

Question

The balancing of an organization's personnel demand and supply is called:

Answer

Human Resource Programming

Question

Which of the following is used to measure the number of people likely to be available from within and outside an organization

---

Answer

Supply forecasting

Question

What is the process of estimating the future quantity and qualityof people to meet the future needs of an organization?

Answer

Demand forecasting

Question

Which of the following is not a factor affecting Human Resource Planning?

Answer

None of the listed

Question

The objective of Human Resource Planning is:

Answer

A, B and C

Question

The third phase in the Human Resource planning process is:

Answer

Designing and implementing plans to enable the organization achieve its manpower objectives

Question

Who defined Human Resource Planning as being concerned with only two things; planning of manpower requirements and planning of manpower supplies?

Answer

Gordon Mc Bearth

Question

Which one of the following is not a broad area of Manpower planning?

Answer

Organizational Financial Management

Question

Systematic manpower planning is required in organizations for one of the following:

Answer

A, B and C

Question

Which of the following is not a general objective of personnel management?

Answer

To select the right type and number of persons required to the organization

Question

An appraisal system is said to _____ if two different esperience raters obtain similar rating scores on one employee

Answer

Relaible

Question

One of the following should not conduct performance appraisal:

Answer

None of the listed

Question

Which of the following is the real reason for performance appraisal?

Answer

A, B and C

Question

Which of the following is linked with performance appraisals?

Answer

Job Analysis

Question

Which of the following is most frequenctly used in organizations for training?

Answer

On-the job training

Question

Training is given to:

Answer

A, B and C

Question

Which of the following is not true about training?

Answer

Training refers to acquisition of knowledge and skills for general use in a variety of job situations

Question

Which one of the following is used for identifying training needs?

Answer

A, B and C

Question

The process of improving the technical skills of employees in a short period is called:

Answer

Training

Question

Training concentrates on:

Answer

Coaching members of an organization on how to perform effectively in their current job

Question

The balancing of an organization's personnel demand and supply is called:

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MKT825

Question

One kind of promotion budget setting strategy is

Answer

Competitive-parity

Question

Features of services include all except one

Answer

Homogeneity

Question

What pricing strategy involves setting low prices initially to quickly capture mass markets

---

Answer

Penetration

Question

When a firm price to prevent new entrants from penetrating the market, it is called

---

Answer

Preventing new entry

Question

Objectives that influence international marketers in their pricing activities include all but one

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Answer

Market adaptation

Question

Terms used to characterize price include all except one

Answer

Profits

Question

Determinants of channel types include all except one

Answer

Export distribution

Question

After a company has determined its basic channel design, individual middlemen have to be managed in such a way as to

---

Answer

All of the options

Question

Export management company is also known as

Answer

Combination export manager

Question

An indirect channel agent that brings buyers and sellers together for a fee is called

---

Answer

Export broker

Question

All but one are types of intermediaries associated with direct channel of distribution

---

Answer

Export broker

Question

The distribution channel used when a manufacturer develops an overseas channel is

---

Answer

Direct selling

Question

One merit of indirect selling is that it is

Answer

Simpe and efficient

Question

Indirect selling is also known as

Answer

All of the Options

Question

Middlemen are included in the channel of distribution because they

---

Answer

Play active role in title transfer

Question

The route taken by the title to the product as it moves from producer to consumer is called

---

Answer

Channel of distribution

Question

At the local innovation stage of IPLC, production cost is initially low

---

Answer

False

Question

What international marketing practice involves exporting a product originally meant for local market to other countries without any form of modification?

Answer

Standardization

Question

The stage in IPLC where product standardization and comparative disadvantage play critical role is

---

Answer

Reversal

Question

At what stage in the IPLC does growing demand in an international market provide an impetus for firms to committ themselves into starting local production?

Answer

Maturity

Question

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Answer

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Question

Export management company is also known as

Answer

Combination export manager

Question

An indirect channel agent that brings buyers and sellers together for a fee is called

---

Answer

Export broker

Question

All but one are types of intermediaries associated with direct channel of distribution

---

Answer

Export broker

Question

The distribution channel used when a manufacturer develops an overseas channel is

---

Answer

Direct selling

Question

One merit of indirect selling is that it is

Answer

Simpe and efficient

Question

Indirect selling is also known as

Answer

All of the Options

Question

Middlemen are included in the channel of distribution because they

---

Answer

Play active role in title transfer

Question

The route taken by the title to the product as it moves from producer to consumer is called

---

Answer

Channel of distribution

Question

At the local innovation stage of IPLC, production cost is initially low

---

Answer

False

Question

What international marketing practice involves exporting a product originally meant for local market to other countries without any form of modification?

Answer

Standardization

Question

The stage in IPLC where product standardization and comparative disadvantage play critical role is

---

Answer

Reversal

Question

At what stage in the IPLC does growing demand in an international market provide an impetus for firms to committ themselves into starting local production?

Answer

Maturity

Question

One kind of promotion budget setting strategy is

Answer

Competitive-parity

Question

Features of services include all except one

Answer

Homogeneity

Question

What pricing strategy involves setting low prices initially to quickly capture mass markets

---

Answer

Penetration

Question

When a firm price to prevent new entrants from penetrating the market, it is called

Answer

Preventing new entry

Question

Objectives that influence international marketers in their pricing activities include all but one

Answer

Market adaptation

Question

Terms used to characterize price include all except one

Answer

Profits

Question

Determinants of channel types include all except one

Answer

Export distribution

Question

After a company has determined its basic channel design, individual middlemen have to be managed in such a way as to

Answer

All of the options

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MKT823

Question

The prevailing way of doing businesses with consumers was throug_____ that is, offering the same product and marketing mix to all consumers.

Answer

Mass Marketing

Question

Intercultural Perspective stressed the importance of consumer behaviour across different _____

Answer

Culture

Question

Market segmentation can be defined as the process of dividing a market into distinct _____ of consumers with common needs

---

Answer

Subsets

Question

The wholistic perspective of consumer behaviour goes beyond _____

Answer

Consumption

Question

The traditional viewpoint has been to define consumers strictly in terms of____ goods and services.

Answer

Economic

Question

Social marketing also require an in depth understanding of consumers and their _____

Answer

Behaviours

Question

The behavioral sciences disciplines that have most contributed to our understanding of consumer are_____

Answer

Sociology and Economic

Question

The term “customer” typically refes to someone who regularly _____from a particular store or company.

Answer

Purchases

Question

Consumer behavior also includes the ___ and use of information

---

Answer

Acquisition

Question

Businesses stay in business by attracting and _____customers

Answer

Retaining

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MKT837

Question

One of these is a type of Marketing Research

Answer

Sales Research

Question

The write-up from a research agency to the client's brief is called

Answer

A Proposal

Question

Which of these is a component of a brief

Answer

Introduction

Question

The essence of following decision making process is to

Answer

Make logical decisions

Question

Which of these is a component of a research proposal?

Answer

Findings

Question

One of these is related to product decisions

Answer

Product Packaging

Question

Which of these is a type of decision?

Answer

Under Certainty

Question

Market decision is not concerned with

Answer

Product design

Question

Emphasis of Marketing Decisions are focused on

Answer

Market

Question

One of these is not a concern of Research Design

Answer

Problem statement

Question

Which of these is a component of SWOT analysis

Answer

Threats

Question

The best reason for doing a research is

Answer

Make life better

Question

Primary Data is

Answer

Data generated by the first user

Question

An example of secondary Data is

Answer

Firms Reports and accounts

Question

Which of these is not part of the research process

Answer

Problem Accumulation

Question

Which of these is among the technical functions of marketing researchers?

Answer

Report Writing

Question

Marketing Research is not connected with

Answer

Interpersonal Communication

Question

Which of these is not determined by marketing management in marketing research?

Answer

Sunk cost

Question

One of these cannot be used to evaluate marketing research information quality

Answer

Manufacturing system

Question

Which of these relates to marketing research

Answer

Information Gathering

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Information Gathering

MKT859

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an organisation's buying centre is a .....

Answer

group of individuals

Question

Organisations make ..... buying decisions for their industrial products.

Answer

complex

Question

in industrial markets, the biggest buyer is the .....

Answer

government

Question

..... communication atmosphere fosters healthy relationships among channel members.

Answer

open

Question

..... means the selection one or more than one segment of a market for the purpose of marketing efforts.

Answer

targeting

Question

Negotiations, competitive bidding and guaranteed prices are pricing .....

Answer

tactics

Question

Break-even analysis and ..... analysis are basic techniques of potential risk analysis in strategic industrial marketing planning.

Answer

contingency

Question

Channel ..... resolution helps restrore harmonious relationships among members in a distribution system.

Answer

conflict

Question

Channel ..... is a channel member who emerges stronger than other members in terms of resource control and operates as a leader to sustain the distribution system.

Answer

captain

Question

Repair shops are not among channels of distribution institutions.

Answer

False

Question

…… gap between producers and consumers is bridged by institutions and physical distribution.

Answer

geographical

Question

Email marketing is a form of …… Marketing.

Answer

classic

Question

Governments, commercial enterprises and ..... comprise the classes of industrial customers.

Answer

institutions

Question

Consumer marketing and industrial marketing do not face similar challenges of attracting, satisfying and keeping customers.

Answer

False

Question

Customer ..... Cycle entails customer deciding what to do, does it, and keeps it going on.

Answer

activity

Question

Modular products, custom-built product and ..... products are the categories of products in industrial marketing.

Answer

catalogue

Question

Managing relationships is not part of the sales task.

Answer

False

Question

Resellers, users and ..... constitute commercial enterprises.

Answer

original equipment manufacturers

Question

Non-conformance to specifications is not part of the criteria in industrial buying.

Answer

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Question

Product perspective and ..... Perspective are the broad perspectives in industrial marketing.

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MKT827

Question

Product width mix is the number of different product lines a company carries

Answer

Impossible

Question

A product is one of the marketing mix elements

Answer

Sure

Question

The term new product has different meaning

Answer

True

Question

The last step in new product development is product launching

Answer

Strongly agree

Question

Innovation is lifeblood of a marketing

Answer

True

Question

Most products have limited profitable life

Answer

True

Question

Organizational products are business products too

Answer

True

Question

MRO means maintenance, Repair and Operating items

Answer

True

Question

Business products are purchased on the basis of an organizations goals and objectives

Answer

True

Question

Core benefit of a product can be converted to basic product

Answer

True

Question

Products fall into five general categories

Answer

False'

Question

A product is a good, service and an idea that can be received for an exchange

Answer

Yes

Question

There are eight (8) marketing mix element

Answer

False'

Question

Product is not a very important variable in the mixes of marketing

Answer

Yes

Question

Raw materials include yams, cocoyam, chemicals

Answer

To some extent

Question

Wet materials are the basic natural materials that become part of physical product

Answer

False'

Question

Garri is the fundamental service or benefit derived from a product

Answer

False'

Question

Five levels of product include

Answer

All of the above

Question

A product is known as tangible and intangible goods

Answer

Yes

Question

A product is anything that is offered for acquisition, use and for disposal

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MKT829

Question

Product XB unit selling price is ..... Naira where 7500 units are sold and total revenue is N63,750.

Answer

N8.50

Question

A percent change in quantity divided by a percent change in ..... indicates rate of elasticity of demand.

Answer

price

Question

Through branding and brand equity products are displayed as being .....

Answer

distinctive

Question

.....perception of product quality should be given priority attention.

Answer

customer's

Question

By offering the lowest price among available choices, a marketer ..... the competitors.

Answer

under-cuts

Question

..... pricing entails displaying a moderately-priced product close to a higher-priced product in order to induce purchase of the former.

Answer

reference

Question

Where production capacity is limited and competition is non-existent, ... strategy serves corporate best interest.

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penetration

Question

Price elasticity measures consumers' ..... to price changes.

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Question

…….. Pricing policy promotes mass distribution of products and economies of scale.

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MBA816

Question

Given the following set of numbers 60, 65, 70, 80, 275 and find the median

Answer

70

Question

The_____ is the midpoint of the values after they have been ordered from the smallest to the largest.

Answer

median

Question

There are _____types of component bar charts.

Answer

ten

Question

The simple bar chart is the chart of _____ or more bars in which the length of the bars indicate the magnitude of the data.

Answer

one

Question

_____describes the situation that existed at the point in time when the census was taken.

Answer

Descriptive statistics,

Question

_____ is a process of factual data collection and analysis of the data.

Answer

Statistics

Question

Find which term is 383 from the following series, 5 + 8+ 11 + … n.

Answer

n = 127

Question

The first term in a progression is conventionally denoted by _____

Answer

‘a’.

Question

Arithmetic progression can occur in the form of _____integers

---

Answer

negative

Question

A _____ is a set of numbers in some definite order in successive terms or numbers of a sequence formed according to a given number of rules or conditions.

Answer

progression

Question

_____ is a statistical method of determining the best fit.

Answer

Regression

Question

If r = 1 there is _____

Answer

Perfect correlation

Question

The process of _____ is also known as tallying.

Answer

matching

Question

Evaluate – 20 – (- 24)

Answer

4

Question

Given the following set of data; 35, 49, 50, 50, 40, 58, 50, 60, 50, 65, 50, 71, 50, 55, what is the mode?

Answer

50

Question

_____ involves ranking variables according to the magnitude of their occurrence without altering the format with which the observations occur in a given data.

Answer

Rank correlation

Question

Change 86 to base 2.

Answer

10110_2

Question

We use _____ to form the frequency table.

Answer

tallies

Question

The only integer that is neither positive or negative is _____.

Answer

zero

Question

Positive and negative numbers are called _____ numbers.

Answer

direct

Question

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We use _____ to form the frequency table.

Answer

tallies

Question

The only integer that is neither positive or negative is _____.

Answer

zero

Question

Positive and negative numbers are called _____ numbers.

Answer

direct

Question

Given the following set of numbers 60, 65, 70, 80, 275 and find the median

---

Answer

70

Question

The_____ is the midpoint of the values after they have been ordered from the smallest to the largest.

Answer

median

Question

There are _____types of component bar charts.

Answer

ten

Question

The simple bar chart is the chart of _____ or more bars in which the length of the bars indicate the magnitude of the data.

Answer

one

Question

_____describes the situation that existed at the point in time when the census was taken.

Answer

Descriptive statistics,

Question

_____ is a process of factual data collection and analysis of the data.

Answer

Statistics

Question

Find which term is 383 from the following series, 5 + 8+ 11 + ... n.

Answer

n = 127

Question

The first term in a progression is conventionally denoted by _____

Answer

‘a’.

Question

Arithmetic progression can occur in the form of _____integers

---

Answer

negative

Question

A _____ is a set of numbers in some definite order in successive terms or numbers of a sequence formed according to a given number of rules or conditions.

Answer

progression

Question

_____ is a statistical method of determining the best fit.

Answer

Regression

Question

If r = 1 there is _____

Answer

Perfect correlation

Question

The process of _____ is also known as tallying.

Answer

matching

Question

Evaluate – 20 – (- 24)

Answer

4

Question

Given the following set of data; 35, 49, 50, 50, 40, 58, 50, 60, 50, 65, 50, 71, 50, 55, what is the mode?

Answer

50

Question

_____ involves ranking variables according to the magnitude of their occurrence without altering the format with which the observations occur in a given data.

Answer

Rank correlation

Question

Change 86 to base 2.

Answer

10110_2

Question

We use _____ to form the frequency table.

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ECO824

Question

Economic profit is a return over and above the ----------

Answer

Opportunity Cost

Question

The microeconomic theories dealing with most of internal issues include, among others:

Answer

Production theory

Question

A simple regression model involve a dependent variable and ------- explanatory variable

Answer

1

Question

The three common techniques of optimisation include, constrained optimisation by substitution, Lagrangian multiplier and

Answer

Linear Programming,

Question

According to ----------, profit means the excess of revenue over all paid out costs, such as manufacturing and overhead expenses

Answer

Accountants

Question

One method of deciding whether or not this product should be launched is to obtain the services of a --------

Answer

Business Consultant

Question

The revenue received from the production and sale of ___ additional unit of output is called Marginal revenue

Answer

1

Question

It is a general belief that assumptions of economic models are ---------- in most cases.

Answer

Realistic

Question

In macroeconomic, managerial economics focus on business cycles and ---------

Answer

Economic growth

Question

Managerial economics is particularly concerned with those economic factors that form the ----------

---

Answer

Business Environment

Question

The foundation of any business is ----------

Answer

Capital

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The areas of business issues to which economic theories can be directly applied is divided into operational or internal issues; and--------

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Managerial economics comprises both macro-economic and ___ theories

Answer

micro-economic

Question

Business decision making processes involve -------- main phases

Answer

4

Question

The study of economic theories, logic and tools of economic analysis, used in the process of business decision making is -----

Answer

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Managerial economics

MBA820

Question

One of these is not a basic dimension which distinguishes annual and long term objectives

Answer

Objectivity

Question

Order goals

Answer

Are negative and attempt to place some kind of restraint upon members of the organisation and to prevent certain forms of behaviour

Question

One of these is not a classification of organisation goals by Etzioni (1964)

Answer

Potitical goals

Question

Etzioni (1964) classified organisational goals in terms of their relationship with the concept of power and compliance. How many are these goals

Answer

Three

Question

If organisational goals and personal goals are pulling in different directions, this may not necessarily engender conflict.

Answer

False'

Question

Corporate Mission, according to King and Cleland is normally designed to accomplish one of the following

Answer

All of the above

Question

A functional strategy

Answer

Is the short term game plan for a key functional area within a company

Question

What does strategy as a ploy connote

Answer

This is regarded as a specific manoeuvre intended to outwith a competitor

Question

One of these is not a component of strategy

Answer

Conceptualization

Question

The framework of forces affecting industry competition was developed by

Answer

Porter (1979)

Question

The various forms of strategies identified by Hill and Jones (2004) include all but one of the following

Answer

Industrial Strategy

Question

One of the following is not a criteria for evaluating the appropriate mix of business engaged in

Answer

External Consistency

Question

The absence of an organisational strategy may not result in members of the organisation working at cross purposes.

Answer

False

Question

All of these are criteria for assessing strategic alternatives except

---

Answer

Environmental Scanning

Question

Distinctive competencies of a company would also dictate the form of strategy the organisation can adopt

---

Answer

True

Question

One of these is not a step in the process of strategy formulation

---

Answer

Identify the broad goals that can help in successful human resource development

Question

In fundamental terms, strategy is embedded in

Answer

All of the above

Question

One of these is not a scope of strategy as identified by Thompson Jr and Strickland

---

Answer

Strategy as a programme

Question

Thompson Jr and Strickland identified the scope of strategy as being made of - distinct but interlocking areas that are mutually exclusive

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Answer

Five

Question

Strategy is described as the weapon fashioned against competitive attacks from competitors in the corporate world by

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MBA806

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Answer

Person organization fit

Question

_____ is based on the view that organizations should specify as closely as possible, the requirements of the job, and then look for individuals whose personal attributes fit those requirements.

Answer

Person job fit

Question

Which one of the following is not a basic elements in staffing process.

Answer

Employee retention

Question

Labour-management relations does not include one of the following.

Answer

Placement and socialization

Question

Maintenance and rewards does not include one of the following.

Answer

Fringe Benefits

Question

Training and development does not include one of the following.

Answer

Performance evaluation

Question

Procurement of Utilization does not include one of the following.

Answer

Job creation

Question

_____ is the process by which we actively make sense of the world around us and respond to it, taking in information that is consistent with our frames of reference, and filtering out information that does not fit.

Answer

Perception

Question

_____ are those that can minimize the opportunities for effective communication to occur.

Answer

Dissolution barriers

Question

Which of the following is not a communication process.

Answer

Decoding

Question

_____ proposed a theory of motivation, which closely associated with learning concepts.

Answer

McClelland's learned needs theory

Question

_____ propounded two factors theory of motivation.

Answer

Herzberg's two-factor theory

Question

_____ developed the theory of human motivation, and classified human needs into five categories in a hierarchical manner.

Answer

Abraham Maslow needs theory

Question

_____ is a selection of a person being trained to assume, at a future time, full duties and responsibilities for the position presently held by his supervisor.

Answer

Understudy

Question

_____ is a means of conveying knowledge and skills to groups of individuals through trainers (either from the organisation or from external providers).

Answer

In-house course

Question

_____ encourages members of a team to be able to work proficiently in each other's jobs, thus creating greater flexibility and skills within the team as a whole.

Answer

Job rotation

Question

_____ covers error that occurs when a rater's values or prejudices distort the rating.

Answer

Rater bias

Question

_____ involves rating all employees in a narrow 'safe' band in the middle of the rating scale (i.e. around the midpoint).

Answer

Central tendency

Question

_____ occurs when a rater gives greater weight to recent events when appraising individuals.

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Question

_____ is the rating of a person high or low on all items because of a specific characteristic.

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MBA814

Question

Functions performed by the board of directors exclude.

Answer

Determination of Organization Taxes

Question

The first layer of a typical business organization is known as.

Answer

Board of Directors

Question

Reasons for centralization of authority exclude.....

Answer

Creating less uniformity

Question

Centralization of authority is one source while decentralization is the spreading of authority take decisions down the ..... .

Answer

organization line

Question

Climate of confidence by ensuring that the subordinate is mentally free from fear and has the confidence that delegation is an opportunity for him for self development and growth is a vital condition for .....

Answer

Delegation

Question

Conditions which must be on ground before delegation of authority can work exclude.....

Answer

Ensure that each subordinate receives directives from all boss.

Question

The Limitations of Delegation of Authority includes.....

Answer

A and B above

Question

Delegation of authority is a source of motivation because subordinates are being …… through challenging tasks.

Answer

developed

Question

The entire concept of delegation starts with the assignment of tasks to…… .

Answer

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Question

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Delegation of authority

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Experts is only relevant to an organization when it is used to solve problems and contributing to the attainment of organizational objectives. Sheer pride and being resentful are not the ways of demonstrating expertise.

Answer

TRUE'

Question

Ways of Minimizing the Conflicts between the Line manager and staff Managers excludes.....

Answer

all of the above

Question

..... is simply the manner of doing something to get a desired out put.

Answer

Technology

Question

The staff managers are usually younger in age than the..... .

Answer

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Question

Many staff managers, once employed, are associated with bringing…… .

Answer

changes and innovations

Question

Imperative of functional authority exclude……

Answer

it makes every member of the organization to respect one another since each on knows he can not do few thing.

Question

…… refers to the right which an individual or department has through the process of delegation to control specified processes, practices or other matters relating to activities in other departments.

Answer

Functional authority

Question

…… exists to offer professional advice to the line managers.

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Advantages of line relationships are.....

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CLL804

Question

A written resolution signed by all the members of a company who are entitled to attend and vote at the general meeting is taken to be valid and effective as if passed in a general meeting. This unique mechanism of corporate governance is applicable to

---

Answer

private companies

Question

Resolutions are the ways and means by which the decisions of companies are made. Generally, resolutions are classified into ordinary and special resolutions. In respect of the latter, it requires

---

Answer

three-fourths of votes cast

Question

Companies without shares do hold meetings and conduct such meetings by means of resolutions. Hence, for a special resolution of such a company to pass at any meeting, it requires the votes of the majority representing no less than

---

Answer

95% of the total voting rights at the meeting

Question

The promoters of companies or vendors who sell their business to a company may take shares that give them special rights. This specie of shares are called

---

Answer

founders shares

Question

The interests in a company's share capital of a member who is entitled to share in the capital or income of such company means

---

Answer

a share

Question

The incidents of membership of a company are many and numerous. Just like the owner of a land must bne seen to have, at one time or the other, exercised acts of ownership to support his case, a person who claims membership of a company, particularly one limited by shares, must support his claim where the question arises. To this end all but one of the following is evidence of membership of a company

---

Answer

right to act in iine with section 41(3) CAMA

Question

By the provisions of Companies and Allied Matters Act Cap C20 LFN 2004, a preference share has been defined as a share by whatever name designated, which does note entitle the holder of it to any right to participate beyond a specified amount in any distribution whether by way of dividend or on redemption in winding up or otherwise. This defintion can be found in

---

Answer

Section 567 of the Act

Question

One special characteristic of a share is its transferability. It is also a specie of

---

Answer

chose in action

Question

The matters for which a special resolution of the company is required include the following save one

---

Answer

removal of a director

Question

Although the law is clear on the length of notice required for the various types of meetings of a company, including statutory and general meetings. However, the statutory provision can be sidestepped and disapplied by

---

Answer

the Articles

Question

The companies legislation are based on the philosophy that men in responsible positions should be trusted until there is reason to distrust them. In light of this, directors are encouraged not to fetter their discretion and as much as possible not to exercise their powers for

---

Answer

a collateral purpose

Question

The law as to directorship duties and responsibilities requires the directors to observe utmost good faith towards the company in any transaction with the company or on behalf of the company. This is because the director qua director is a

---

Answer

fiduciary

Question

The companies legislation as much as possible mimics management principles in order to promote good corporate governance standards. For example, the law encourages directors to delegate their powers so as to

increase their efficiency and contribution. However, the same warned that such delegation must be proper and not amount to

Answer

an abdication of duty

Question

The corporate managerial powers of the company are profusely donated to the directors and this donation can be found in

Answer

Section 63(2) CAMA

Question

A person on whose instructions and directions the directors are accustomed to act is otherwise known as

Answer

Shadow Director

Question

It is a serious matter to hold a meeting where proper notice was not served. Whereas for annual general meeting the length of notice required to be given to members is 21 days, for extraordinary general meeting the length of notice is

Answer

21 days

Question

Directors of modern companies are invested with wide managerial powers. Consequently, it is not unusual to find cases where the directors act outside their own powers in relation to the governance of the company. One unique scenario here is that while a particular is action is ultra vires the directors, it can be intra vires the company. In a case like this, the act can be ratified by

---

Answer

general meeting

Question

A director shall act all times in what he believes to be the best interest of the Company as a whole so as to preserve its assets, further its business and promote the purpose for which it was formed. This is otherwise known as

---

Answer

Subjective standard

Question

The grounds for grant of an order for winding up by the Court includes all of the following but with the exception of one

---

Answer

An ordinary resolution was proposed and passed resolving to wind up

Question

With the exclusion of one, the following have the standing to file a petition for winding up proceedings

---

Answer

the company secretary

Question

A written resolution signed by all the members of a company who are entitled to attend and vote at the general meeting is taken to be valid and effective as if passed in a general meeting. This unique mechanism of corporate governance is applicable to

---

Answer

private companies

Question

Resolutions are the ways and means by which the decisions of companies are made. Generally, resolutions are classified into ordinary and special resolutions. In respect of the latter, it requires

---

Answer

three-fourths of votes cast

Question

Companies without shares do hold meetings and conduct such meetings by means of resolutions. Hence, for a special resolution of such a company to pass at any meeting, it requires the votes of the majority representing no less than

Answer

95% of the total voting rights at the meeting

Question

The promoters of companies or vendors who sell their business to a company may take shares that give them special rights. This specie of shares are called

Answer

founders shares

Question

The interests in a company's share capital of a member who is entitled to share in the capital or income of such company means

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MBF805

Question

The difference between the total value of assets and the total shareholders' equity is_____

Answer

Ordinary shares

Question

The current assets of a firm generally include all of the following except_____?

Answer

Creditors

Question

Funds raised by issuing common stock, warrants, contigent value rights or other equity instrument in the financial market is called_____?

Answer

External financing

Question

The strength of a company's balance sheet can be evaluated by three broad categories of investment except___?

Answer

Cost of capital

Question

The difference between a firm's current assets and current liabilities is_____?

Answer

Working capital

Question

The primary purpose of the current ratio is to measure a firm's _____?

Answer

Liquidity

Question

The following are financial planning roles except_____?

Answer

Internal growth rate

Question

The ratio that analyses the trading profitability of a firm relative to direct costs of production is_____

Answer

Mark ups on cost

Question

_____is the ratio of current assets minus inventory(Stocks) divided by current liabilities

---

Answer

Quick ratio

Question

Ratios that measure the effectiveness with which a firm is using its reasources are____?

Answer

Activity ratios

Question

The following are assumptions used to justify the objective function of maximising wealth except assumptions____?

Answer

Relating to the relationship between stockholders and corporate organisation

Question

The relationship between shareholders and management is called____relationship?

Answer

Agency

Question

Which one of these is a category of partnership?

Answer

General partnership

Question

Which of the following is not a corporate finance decision made by a business that affects its finances?

Answer

Capital budgeting decisions

Question

What do you call a dealer market in stock and long-term debts

Answer

Over the counter

Question

A market where those who wish to sell are matched with those who wish to buy and has a physical location is _____?

Answer

Auction market

Question

Auction market and dealer market are the two kinds of ____?

Answer

Secondary market

Question

A negotiated sale involving a specific buyer is a____?

Answer

Private placement

Question

_____ is a market for the sale and purchase of securities after the original sale

Answer

Secondary market

Question

Who are those that issue equities?

Answer

Corporations

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MBA831

Question

_____ are located at the top rung of promotional and status ladder of the plant

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Answer

Conservative group

Question

_____is made up of low skilled and low paid jobs

Answer

Apathetic group

Question

_____- is commonly referred to as the father of scientific management movement

Answer

Frederick Taylor

Question

Max Weber’s ideal type of organisation, is referred to as _____

Answer

bureaucracy

Question

The general perception among Nigerian workers is that their advancement does not depend on how hard they work but on_____

Answer

whom they know

Question

People’s attitudes to work are generally influenced by_____ factors

Answer

cultural

Question

_____school of thought is referred to as the traditional, universal and functional approach

Answer

Management process

Question

_____can be described as the favourableness or un-favourableness with which employees view their works

Answer

Job Satisfaction

Question

_____school of thought sees organization as a system with parts that interacts

Answer

System

Question

_____referred to as a spontaneous Organization in the sense that it is not as a result of a conscious plan

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Answer

Informal organization

Question

_____identified five (5) levels of needs

Answer

Abraham Maslow

Question

_____is the driving force or impulse which moves somebody towards a desired action or activity.

Answer

Motivation

Question

_____ allows employee to perform a complete piece of the work.

Answer

Task Identity

Question

_____refers to those motivators added to the job so that it become more rewarding.

Answer

Job enrichment

Question

_____specifies the content and relationship of jobs as they affect both people and organizcational success

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Answer

Job design

Question

_____expresses the amount of congruence between one’s expectations of the job and the rewards that the job provides

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Answer

Job satisfaction

Question

_____ believe that there is a motive behind every behaviour of man

Answer

Psychologists

Question

_____is the extent to which members of a society accept that power is distributed unequally in organizations

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MBA815

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_____ are responsible for accomplishing assigned tasks as directed by the project manager.

Answer

Project team

Question

_____ is the need or opportunity to improve business functions.

Answer

Concept proposal

Question

_____ is charged with leading the efforts to ensure that all business aspects of the process improvement effort are identified in the Concept Proposal.

Answer

Project manager

Question

_____ is the senior spokesperson for the project, andis responsible for ensuring that the needs and accomplishmentswithin the business area are widely known and understood.

Answer

Sponsor

Question

_____ is useful to note what information should be contained in the log and maintained.

Answer

Project Control Log

Question

_____ may be considered to be one of the continuous objectives for the project manager.

Answer

Project Control and reporting

Question

_____ is drawn up by the project manager at the start of the project and should be agreed with the project sponsor.

Answer

The Quality Plan

Question

_____ define policies for software and hardware; for example, standards to be used and any stand on preferred suppliers.

Answer

Information Technology Strategy

Question

_____ indicates what features and performance the organization will need for the system.

Answer

Information System Functional Strategy

Question

_____ indicates how information will be used to support the business.

Answer

Business Information Strategy

Question

_____ is built, tested, and then reworked as necessary until acceptable prototype is finally achieved from which the complete system or product can now be developed.

Answer

The Prototyping Model

Question

_____ involves the client or end user in the design development of an application, through a series of collaborative workshops.

Answer

Joint Application Development

Question

_____ is based on the concept that better products can be developed more quickly by: using workshops or focus groups to gather system requirements.

Answer

Rapid Application Development

Question

_____ ensures the orderly termination of the system and preserve the vital information about the system so that some or all of the information may be reactivated in the future if necessary.

Answer

Disposition Phase

Question

_____ system is periodically assessed through In-Process Reviews to determine how the system can be made more efficient and effective.

Answer

Operations and Maintenance Phase

Question

_____ system or system modifications are installed and made operational in a production environment.

Answer

Implementation Phase

Question

_____ components of the system are integrated and systematically tested.

Answer

Integration and Test Phase

Question

_____ physical characteristics of the system are specified and a detailed design is prepared.

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Design Phase

Question

_____ are formally defined and delineate the requirements in terms of data, system performance, security, and maintainability requirements for the system.

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Requirements Analysis Phase

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_____ concept is further developed to describe how the business will operate once the approved system is implemented, and to assess how the system will impact employee and customer privacy.

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Planning Phase

MBA801

Question

The basic EOQ model assumes all but one of the followings _____

Answer

constant elasticity of supply

Question

Effective inventory management requires _____

Answer

All of the above

Question

It has been recommended that selection of transportation modes should be based on _____

Answer

Competitive considerations

Question

The three major criteria firms use in considering the selection of a supplier include _____

Answer

Price Quality and Delivery

Question

Which of the following is the first step in an acquisition process? _____

Answer

recognizing the need

Question

It can be said that successful supply chain management requires _____

Answer

high degree of functional and organizational integration

Question

The term value added in a transformation process is used to describe _____

Answer

difference between input costs and price of outputs

Question

In materials management, which of the following structures recognise that materials management tasks are part of the supply chain management activity? _____

Answer

integrated structure

Question

A major requirement in supply-chain management is _____

Answer

inventory control

Question

Which of the following is the mostly used quantitative approach to site selection? _____

Answer

Break-even analysis

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Given that the annual demand is 200 units and the ordering cost is N50,000, what is the optimum order quantity? _____

Answer

None of the above

Question

Uneven demand for products can be met through _____

Answer

matching demand periodic by period

Question

The amount of goods or services that should be ordered by a production unit can be determined by _____

Answer

EOQ

Question

In operations management, marketing is concerned with _____

Answer

sensing, serving, and satisfying customer needs

Question

Which of the followings is a basic requirement for an effective inventory management? _____

Answer

A reliable forecast of demand

Question

Given an average aggregate inventory value of N360,500 and a weekly sales of N65,577, What is the number of weeks of supply? _____

Answer

5.50 weeks

Question

Distribution can be effectively defined as _____

Answer

management of the flow of materials

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Answer

inventory control

Question

Which of the following is the mostly used quantitative approach to site selection? _____

Answer

Break-even analysis

Question

The first step in an acquisition process is to _____

Answer

recognise the need

Question

In materials management, which of the following structures recognise that materials management tasks are part of the supply chain management activity? _____-

Answer

integrated structure

Question

Which of the following is the mostly used quantitative approach to site selection? _____

Answer

break-even analysis

Question

Given that the annual demand is 200 units and the ordering cost is N50,000, what is the optimum order quantity? _____

Answer

None of the above

Question

Uneven demand for products can be met through _____

Answer

matching demand periodic by period

Question

The amount of goods or services that should be ordered by a production unit can be determined by _____

Answer

EOQ

Question

In operations management, marketing is concerned with _____

Answer

sensing, serving, and satisfying customer needs

Question

Which of the followings is a basic requirement for an effective inventory management? _____

Answer

A reliable forecast of demand

Question

Given an average aggregate inventory value of N360,500 and a weekly sales of N65,577, What is the number of weeks of supply? _____

Answer

5.50 weeks

Question

Distribution can be effectively defined as _____

Answer

management of the flow of materials