Vacancy Announcements

Organization: Rapha Physiotherapy Center PLC

Location: Addis Ababa

Date of Announcement: June 11, 2024

Deadline: open (until suitable candidates are found)

Job Titles:-

1. Job Title: Senior Physiotherapist

Job Type: On-site – Part Time

Work Location: Addis Ababa, Ethiopia

Job Description:

We're looking for a compassionate, forward-thinking Physiotherapist who excels at assessing patients' strengths and weaknesses and devising creative but effective treatment plans.

• Outstanding patient management skills , Compassionate and friendly personality

• Eager to acquire new information and skills in pediatric, neurologic, and musculoskeletal cases

• Critical thinker and problem solver

• Excellent organizational and time management skills

• Outstanding interpersonal and communication skills

Experience Level: 1 senior physiotherapist
(3 years minimum experience)

Vacancies: 1

Applicants Needed: Male/Female

Salary: Attractive

2. Job Title: Marketing Officer

Job Type: On-site - Full time

Work Location: Addis Ababa, Ethiopia

Job Description:

• As a sales representative for our physiotherapy clinic, your primary goal is to promote the clinic and its services, Present and demonstrate our services to potential clients, highlighting their features and benefits.

• Negotiate contracts and terms of sale to close deals and achieve sales targets, to drive revenue by attracting new clients and increasing patient referrals.

• Developing strong relationships with physicians, healthcare professionals, insurance companies, and other referral sources is crucial for generating leads and increasing patient referrals.

• Generating Leads: Identifying and pursuing new business opportunities will be sales representative role. This may involve cold calling, attending industry events, and leveraging online platforms to connect with potential clients and introduce them to the clinic's offerings.

• Conducting Consultations. By offering tailored solutions and addressing any concerns or questions, you can help convert leads into paying customers.

Education: Trained/ certified in sales /marketing

Experience Level: Previous experience in marketing and sales (preferably in Medical industry is advantageous)

Vacancies: 1

Applicants Needed: Male/Female

Salary: Attractive

How to Apply (all positions)

Please attach your CV via our email raphaphysiotherapycenter@gmail.com or Telegram page 0967855555/0967455555